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PRESIDENT'S LETTER STARTING WITH A SHARED VISION

ome transformations are easily observable, while others run beneath the surface. Either way, they require expertise, passion and a long-term outlook. But most importantly, they depend upon a team of transformers who can proactively create and drive change.

Never satisfied with doing business as usual, the transformers at the National Insurance Crime Bureau (NICB) looked deeply at our operations and processes in 2018, and implemented many advancements that continue to transform how we partner with members, strategic partners, global law enforcement agencies and the American public to fight fraud and vehicle theft.

Much of what you'll read and see in our 2018 report has an underlying tone of technology. Obviously, this is the foundation of our Data Analytics and Information Technology initiatives. But increasingly, we're applying cuttingedge technologies throughout the entire organization. The NICB's latest data-sharing agreements, investigational advancements with the Geospatial Intelligence Center, digitized Learning and Development programs, and new algorithms that can detect organized fraud rings are just a few examples.

Notwithstanding its power and promise, we know technology is not the golden ticket to solving insurance crime. We also must continually build and challenge a corps of professionals selflessly



committed to delivering fraud and theft solutions. You'll see plenty of examples throughout this annual report of how we combine human capital with technology to more effectively stay ahead of criminals.

At the NICB, we're transformers. Always have and always will be. We're small and nimble enough to make fast, collaborative decisions, yet our scope and expertise are broad enough to touch every part of the United States, and increasingly, the world.

Indeed, transformation starts with a shared vision. From there, just about anything is possible, such as the overall 13:1 return on investment we delivered to members in 2018.

For more than a century, we've never stopped transforming how the world views insurance crime, as well as how the insurance industry, law enforcement agencies, prosecutors and others fight it. The NICB is proud and honored to share your perspective that by working together, we can stop this crime and create better, safer communities.

Photo: NICB President and Chief Executive Officer Joe Wehrle addresses the International Association of Special Investigation Units 2018 Seminar & Expo on Insurance Fraud.

Joseph H. Wehrle, Jr.

President and Chief Executive Officer

DATA ANALYTICS TRANSFORMING INFORMATION INTO ACTION

umbers and words are incredibly valuable inputs when fighting fraud. But without applying insight and effort, they're simply information.

That's where NICB Data Analytics comes into play. With our 40 team members and expansive range of partnerships and technologies, we're transforming information into action by helping members make smarter, faster decisions to stop potentially fraudulent claims.

Our strategic analysts collate, augment and assess member company and NICB third-party data, with the resulting leads then identifying and supporting medical, commercial and vehicle fraud cases. In 2018, we published 3,200-plus *ForeWARN*SM

and *Med***AWARE**[®] alerts, delivered 1,300 fraud tips to members, and created more than 200 analytical packages to support highly focused NICB investigations. And through our network analysis techniques, the team identified more than 50 potential organized groups for further investigation.

Recognizing that NICB members have a need for fraud-fighting speed, Data Analytics created an interactive questionable claims dashboard in 2018 to reshape static data into dynamic answers. Built from member suggestions, this tool allows claims and investigations professionals to more quickly and efficiently access, review and assess their own referrals, as well as regulate compliance, identify potential training gaps and deploy investigative resources.



2018 KEY STATISTICS

Fore CAST SM Reports Published	43
MedAWARE Alerts Published	787
ForeWARN Alerts Published	2,480
Questionable Claim Submissions	130,673
Cases Supported by Tactical Analysis Unit	56
Hotline Calls/Webtips Processed	6,659
Data Analytics Investigative Leads Sent to NICB Field Operations	6,126
Tactical Products Produced in Support of Investigations	222

The past year also saw further advancements in our vehicle lead tracking and related data services. We collected more vehicle impound data in 2018 than we have in the previous 10 years...more than 2.1 million records in total. This information is invaluable in helping our membership quickly locate and recover their assets from impound lots nationwide.

And to support Associate members, we introduced the online vINFOSM search service through which they can run vehicle identification numbers (VINs) against NICB theft and impound data rather than having to call our investigative assistants for this information. Available on a secure website, Associate members can access vINFO 24/7 from their desktop, laptop and mobile computing devices, thus transforming information access from "soon" into "now."

You can see how Data Analytics support helps us create the annual NICB *Hot Spots* vehicle theft report in the video link on the previous page.

Finally, to help convert chaos into clarity, our Data Analytics team worked around the clock with NICB Field Operations, law enforcement agencies and emergency management officials in the wake of several natural disasters in 2018. We provided maps and dashboards to onsite emergency operations centers, and processed near real-time Catastrophe Alerts that delivered vital situation updates and contact information to our members.

Photo: Kwhamec Rojas and Stephanie Fillion are among the 40 NICB Data Analytics team members who create solutions that transform information into action.

INVESTIGATIONS GOING OUT ON A LIMB

ICB special agents have never hesitated going out on a limb to do their jobs. Not everyone is comfortable in this position...but we are. For it's here that we best stretch our capabilities, challenge and disrupt norms, and deliver leading-edge investigative solutions that defy common thinking.

The Geospatial Intelligence Center (GIC) is a great example. Introduced in 2017, the GIC uses high-resolution aerial photography to enhance fraud prevention efforts, claims management and payment processes. Our GIC partners operate more than 100 aircraft equipped with image-gathering technology that can transform the speed at which insurers make claims decisions and policyholder payments, especially following natural disasters.

In 2018, a half dozen NICB members signed on to capitalize on the GIC's one-of-a-kind services, which were

particularly useful in uncovering potential fraud following Hurricanes Florence and Michael (the two major storms of the season) and the California wildfires, which were the worst in state history. During these catastrophes, our agents served as onsite experts at command posts to identify potential fraud, and facilitate first responder and GIC customer access to this vital imagery.

Learn more information about the GIC's transformational capabilities in this section's video.

Last year, our vehicle investigative experts worked with many strategic partners and automobile manufacturers to devise and improve upon cuttingedge technologies that can transport vehicle theft and fraud investigations into the fast lane. Among other areas, our efforts focused on vehicle key readers that can help prevent fraud, tire pressure management sensors



that can cross-reference a vehicle's wheels and tires to its VIN to help stop wheel and tire theft, and a new technology that can forensically examine a car's infotainment system to reinforce theft investigations.

And for the 106th year in a row, our investigative and operational relationships with law enforcement agencies paid dividends for NICB members domestically and internationally. For example, knowing that insurance crime isn't limited by geographic borders, we worked with the International Criminal Police Organization, more commonly known as Interpol, in West Africa in 2018 to

train local law enforcement agents in how to identify stolen U.S. vehicles and support transnational crime prevention efforts led by the NICB.

Meanwhile, our eight medical fraud task forces continued their investigations of large-scale rings and organized criminal conspiracies that seek to victimize you and your policyholders. Our collaborative approaches with members, law enforcement agents and prosecutors included dialogue and case meetings, as well as investigations and analytics expertise to identify significant ring activity and help pursue criminal and civil prosecutions.

Photo: GIC aerial photography supported faster claims payments that helped policyholders get on the road to recovery following 2018's California wildfires.

2018 KEY STATISTICS

Member-Reported Loss Mitigation	\$46,880,975
Restitution Ordered	\$37,041,117
NICB Agent Vehicle Recoveries / Value	22,194 / \$68,943,326
Vehicle Repatriations / Value	2,485 / \$14,289,389
NICB Agent Specialized Equipment Recoveries / Value	1,454 / \$21,487,235
NICB Agent Cargo Theft Property Recoveries / Value	71 / \$3,215,740

FARNING & DAGENT

THE SURFACE IS JUST THE BEGINNING

n the surface, the most obvious transformation in our educational efforts in 2018 was the department's rebranding to Learning and Development, which recognizes that fraud education is not simply a one-time event, but rather a collaborative and progressive path taken by the NICB, our members and law enforcement agencies. A Learning and Development mentality offers mutually beneficial growth throughout every point of the journey.

But the transformation went much deeper than that last year.

It began with a comprehensive analysis of our existing educational assets. Foremost among our findings was the need to improve and expand upon our training's technology approaches to provide more efficient and engaging learning opportunities for entry-level to seasoned crime fighters.

From there, we devised a long-term plan to reconstruct all of our courses with fresher designs and expanded modalities for easy access on computers, smartphones and tablet devices. Among the improvements you'll see being integrated are greater



2018 KEY STATISTICS

Member Students Trained in FraudSmart Classroom Sessions	14,579
National Insurance Crime Training Academy (NICTA) Student Enrollment	57,963
NICTA Courses Completed	103,053
Value of Member Classroom, Academy and Online Training	\$7,873,975
Law Enforcement Students Trained in FraudSmart Classroom Sessions	18,479
Continuing Education Credits Issued	17,981

interactive capabilities to meet the expectations of next-generation learners, text-to-speech capabilities that allow for faster course updates, and closed captioning resources supporting Americans with Disabilities Act standards. This section's video tells you more about the department's structural transformations during the past year.

NICB FraudSmart® development for members and law enforcement agents added an online capacity to complement our long-standing classroom formats. We now host semiweekly webinars addressing popular fraud and theft topics that can be attended by up to 200 registrants per session. Not only does this virtual approach allow us to reach more people and reduce our on-site classroom travel expenses, but it also exponentially offers greater convenience and education efficiency, especially considering today's increasingly remote workforce landscape.

Another transformation was the launch of a video library that offers tutorials and "chalk talks" on identifying common fraud scams and how members can complete critical tasks such as submitting a questionable claim, to name just two

of the offerings. Some of these new videos offer brief summaries while others walk viewers through highly detailed instructions for specific fraud-fighting tasks and processes.

The NICB believes that learning and development should not be solely externally focused, but also requires internal attention as well to best support our members' needs and educational experiences. Last year, we transformed several regional office team members into training facilitators who now deliver learning programs that go deeper in providing relevant member education tailored to local needs.

And using human performance technology methodologies, we launched a learning management system in 2018 to focus on NICB employee knowledge development and growth. Our new hires are now on-boarded through this system that managers can also use to monitor employee progress. We also expanded professional development course opportunities to position our team members for stronger personal success.

Photo: More than 33,000 member and law enforcement students benefited from our FraudSmart classroom sessions in 2018.

GOVERNME NT AFFAIRS RESULTS AT EVERY LEVEL

he NICB's Government
Affairs team is never content
with delivering results at a
single level. Sometimes their impact
is best seen at the street level, other
times you'll notice the difference we
make on rooftops, and you're certain
to find us in the hallways and hearing
rooms of legislatures nationwide.

Our government affairs experts hit the streets in 2018 to pursue a variety of avenues that can support vehicle crime and fraud initiatives. Working closely with the National Council of Insurance Legislators (NCOIL), an organization of lawmakers that writes model insurance laws and provides an educational forum for public policymakers, we participated in the passage of their model towing act that offers broad consumer protections against rogue tow truck companies. These towers typically solicit innocent accident victims on roadways, hook up their vehicles,

and then tow them away to be held for ransom at a salvage yard or their preferred repair shop until the customer or their insurer forks over exorbitant fees for the vehicle's release. This model act was the culmination of a two-year effort by the NICB, our members and NCOIL, and now serves as the guidepost for towing fraud legislation nationwide.

The team also drove a program in 2018 to combat rising vehicle theft rates in particularly hard-hit metropolitan areas. In conjunction with other NICB departments, we created a vehicle theft tool kit for elected officials and law enforcement agencies that provides a comprehensive list of NICB resources to help their municipalities fight and prevent vehicle crime and theft. The tool kit's print and electronic versions made inroads with more than 15 city councils during the year.



2018 KEY STATISTICS

Attendees/States Represented at Inaugural Dedicated Insurance Fraud Prosecutor Conference	22/14
Pieces of Legislation Tracked/States	169/32
Industry and Legislative Conferences/ Forums/Summits Attended	31
Comprehensive Insurance Fraud Law Compendia Updated	9

Heading higher to rooftop levels, we pursued dishonest roofing contractors who prey upon consumers, particularly after hailstorms and other natural disasters. Our expertise in this arena has been bolstered by the advent of the GIC's blue sky/gray sky technology, which can identify pre-existing roof damage and catch potentially fraudulent insurance claims before payment. NICB Government Affairs team members actively educated legislators in states that are prone to roofing scams in which contractors make themselves a party of the contract for financial gain.

The format of our annual fraud summit also transformed in 2018. Instead of a traditional regional crime issues meeting, our Government Affairs Department hosted the NICB Dedicated Insurance Fraud Prosecutor Summit. For the first time ever, prosecutors specializing in civil and criminal fraud litigation gathered with insurance industry

attorneys to share invaluable insight regarding prosecutorial opportunities and challenges. We proudly welcomed representatives from 14 states to NICB headquarters for this inaugural summit.

Our international vehicle export theft efforts garnered federal congressional attention when Florida Representative John Rutherford questioned the Homeland Security Secretary during an Immigration & Border Security hearing on why the NICB was being denied access to U.S. Customs and Border Protection vehicle theft records, which inhibits our collective abilities to stop stolen vehicles from leaving the United States.

In the video link, watch Congressman Rutherford cite NICB data and expertise that help prevent these illegal exports and support more crime-free borders.

Photo: At far left, NICB Vice President of Government Affairs Alan Haskins introduces speakers at the Dedicated Insurance Fraud Prosecutor Summit.

PUBLIC AVARENESS WHEN BEING #1 ISN'T CAUSE FOR CELEBRATION

e're Number 1! We're Number 1!" It's a great celebratory cheer for a sports team. But when your community is ranked No. 1 in the NICB's annual *Hot Spots* ranking of vehicle thefts for two years in a row, then it's time to transform the situation.

That's exactly what elected officials and law enforcement leaders in Albuquerque, N.M., did in 2018 with the help of NICB public awareness initiatives.

This transformation actually started two years earlier when our Government Affairs team hosted a fraud summit in Albuquerque to address growing regional vehicle theft problems. Among the summit's recommendations was funding for an Auto Theft Prevention Authority (ATPA) to coordinate law enforcement agency responses to these crimes and more effectively move theft cases through the judicial system. Following two years of lobbying, the state legislature created the ATPA, which began operating in 2018 under the auspices of New Mexico's Superintendent of Insurance.

With ATPA resource support, law enforcement agencies and judiciaries can now better target repeat offender thieves who previously spent little-to-no time behind bars for vehicle theft crimes, which are frequently committed to engage in other illicit activity, such as drug dealing, armed robbery, burglaries and property crimes. Helping to transform the



crime-fighting landscape, the NICB Public Awareness team joined forces with these officials to promote statewide theft prevention messaging and communication programming.

This renewed spirit and team effort led to an estimated one-third reduction in vehicle thefts in Albuquerque in 2018. And according to the Albuquerque Police Department, as this theft rate declined, so did other property crimes that criminals frequently commit using stolen vehicles.

You can learn more about Albuquerque's transformational progress in this video we produced for our YouTube channel.

This sort of consumer protection awareness has been a hallmark of NICB communication efforts for more than a century. Through our campaigns that today span print, broadcast, public service announcement, online and social media approaches, we've transformed how the American public views insurance crime and how they can best avoid being victimized by it.

In 2018, some of our other consumer protection public awareness initiatives focused on post-natural disaster fraud schemes, such as contractor fraud and flood damaged cars. We also promoted the GIC's capabilities during emergency response efforts and their benefits in helping insurers more quickly support policyholders following catastrophes.

Photo: At right, NICB Vice President and Chief Communications Officer Roger Morris conducting an interview for our story on Albuquerque's dramatic shift in vehicle theft rates.

2018 KEY STATISTICS

Print, Electronic and Online News Media Placements	13,699
TV and Radio Public Service Announcements Aired	47,379
YouTube Channel Views	1,027,387
Facebook Total Likes	6,141
Twitter Followers	2,750
LinkedIn Followers	8,139

IN EMBERSHIP THE WAY WE SEE THINGS

unning a membershipsupported organization like the NICB sometimes requires double vision.

From one viewpoint, we can never take our eyes away from members and must always serve their fraudfighting needs. Yet we also must look outward to consider how the NICB's unique data and expertise can benefit industries beyond property-casualty insurance markets.

For our Active and Associate members and Strategic Partners, we transformed our membership management system in 2018 to streamline information lookups and added a new Member Benefit Report Dashboard to ISO ClaimSearch® so that Active and Associate members now have real-time access to their data and visually presents the data captured by the MBR Summary using graphs and maps.

We also added transformers who are leading the NICB's entry into new markets, particularly ones targeted by workers' compensation, product and commercial liability, and other fraud scams. Our membership team made inroads during the past year with life and disability insurers, vehicle finance companies, and the hospitality and retail markets to present them with our fraud solutions.

This double vision is catching your eye as well. Last year, we scored 4.7 on a 5-point scale in our satisfaction survey. And for the first time, we conducted a Net Promoter Score analysis that measures the willingness of customers to recommend a company's products or services, and can be used to gauge overall satisfaction and brand loyalty. For this metric, we scored a 65.5, which indicates your highly positive experiences with the NICB's fraud-fighting programs and services.

2018 KEY STATISTICS

NICB Active, Associate Members and Strategic Partners	1,344
Written Insurance Premiums in 2018 by Member Companies	\$496 Billion
Nation's Property-Casualty Insurance Premiums Written by NICB Members	81%
Nation's Personal Auto Insurance Premiums Written by NICB Members	\$254 Billion

MEMBERSHIP LISTINGS

AAA OF THE CAROLINAS - MEMBERS

Members Insurance Company

AAA OF THE CAROLINAS - UNIVERSAL

Universal Insurance Company (NC)

ACCC INSURANCE COMPANY

ACCEPTANCE INSURANCE

Acceptance Insurance Company of Georgia, Inc. Acceptance Insurance Company of

Acceptance Insurance Company, Inc.

ACCESS INSURANCE COMPANY

AEGIS GROUP

Aegis Security Insurance Company American Sentinel Insurance Company

AF GROUP

Compwest Insurance Company Accident Fund National Insurance Company Accident Fund General Insurance Company Accident Fund Insurance Company of America Third Coast Underwriters United Wisconsin Insurance Company

ALINSCO INSURANCE COMPANY

ALLIANCE INSURANCE COMPANIES

Alliance Indemnity Company Alliance Insurance Company, Inc. Farmers Alliance Mutual Insurance Company

ALLIANZ U.S. GROUP

AGCS Marine Insurance Company Allianz Global Risks U.S. Insurance Company Allianz Life Insurance Company of New York Allianz Life Insurance Company of North

America

Allianz Underwriters Insurance Company American Automobile Insurance Company American Insurance Company Associated Indemnity Corporation Chicago Insurance Company Euler American Credit Indemnity Company Fireman's Fund Indemnity Corporation Fireman's Fund Insurance Company Fireman's Fund Insurance Company of Hawaii, Inc.

Interstate Fire & Casualty Company National Surety Corporation

ALLSTATE INSURANCE GROUP

ALIC Reinsurance Company Allstate Assurance Company Allstate County Mutual Insurance Company Allstate Fire & Casualty Insurance Company Allstate Indemnity Company Allstate Insurance Company

Allstate Life Insurance Company of New York Allstate New Jersey Insurance Company Allstate New Jersey Property and Casualty

Insurance Company Allstate North American Insurance Company Allstate Property and Casualty Insurance Company

Allstate Texas Lloyd's

Allstate Vehicle & Property Insurance Company American Heritage Life

Castle Key Indemnity Company

Castle Key Insurance Company Charter National Life Insurance Company Encompass Floridian Indemnity Company

Encompass Floridian Insurance Company Encompass Home and Auto Insurance Company

Encompass Indemnity Company Encompass Independent Insurance Company Encompass Insurance Company Encompass Insurance Company of America

Encompass Insurance Company of Massachusetts

Encompass Insurance Company of New Jersey Encompass Property and Casualty Company **Encompass Property and Casualty Insurance**

Company of New Jersey Esurance Insurance Company

Esurance Insurance Company of New Jersey Esurance Property and Casualty Insurance Company

First Colonial Insurance Company Intramerica Life Insurance Company Lincoln Benefit Life Company North Light Specialty Insurance Company Northbrook Indemnity Company Surety Life Insurance Company

ALLY INSURANCE HOLDINGS, INC.

CIM Insurance Corporation MIC Property and Casualty Insurance Corporation Motors Insurance Corporation

AMERCO CORP GROUP

Amerco Corp North American Fire & Casualty Insurance Company Repwest Insurance Company

AMERICAN ACCESS CASUALTY COMPANY

AMERICAN ALLIANCE CASUALTY COMPANY

AMERICAN FAMILY INSURANCE GROUP

American Family Insurance Company American Family Life Insurance Company American Family Mutual Insurance Company American Standard Insurance Company of Ohio American Standard Insurance Company of Wisconsin

General Automobile Insurance Company, Inc. Homesite Indemnity Company

Homesite Insurance Company

Homesite Insurance Company of California Homesite Insurance Company of Florida Homesite Insurance Company of Georgia Homesite Insurance Company of Illinois

Homesite Insurance Company of New York Homesite Insurance Company of the Midwest Homesite Lloyds of Texas

Midvale Indemnity Company

Permanent General Assurance Corporation Permanent General Assurance Corporation of Ohio

AMERICAN MODERN INSURANCE GROUP

American Family Home Insurance Company American Modern Home Insurance Company American Modern Insurance Company of Florida American Modern Lloyds Insurance Company American Modern Select Insurance Company American Modern Surplus Lines Insurance Company

ACTIVE GROUPS IN 2018

American Southern Home Insurance Company American Western Home Insurance Company First Marine Insurance Company

AMERICAN NATIONAL P&C GROUP ANPAC

American National County Mutual Insurance Company American National General Insurance Company American National Insurance American National Life Insurance

Company of Texas American National Life Insurance

Company of Texas American National Lloyds Insurance Company American National Property and Casualty

Company Anpac Louisiana Insurance Company Farm Family Casualty Insurance Company Garden State Life Insurance Company Pacific Property & Casualty Company Standard Life & Sccident Insurance Company United Farm Family Insurance Company

AMERICAN ROAD INSURANCE COMPANY, INC. (TARIC)

AMERIPRISE INSURANCE COMPANY

Ameriprise Insurance Company IDS Property Casualty Insurance Company

AMICA MUTUAL GROUP

Amica Life Insurance Company Amica Lloyds of Texas Amica Mutual Insurance Company Amica Property and Casualty Insurance Company

ANCHOR INSURANCE HOLDINGS GROUP

Anchor General Insurance Company Pacific Star Insurance Company

ARBELLA INSURANCE GROUP

Arbella Indemnity Insurance Company Arbella Mutual Insurance Company Arbella Protection Insurance Company, Inc. Commonwealth Mutual Insurance Company Commonwealth Reinsurance Company Covenant Insurance Company

ASCENDANT COMMERCIAL INSURANCE COMPANY

ASPIRE GENERAL INSURANCE COMPANY

ASSURANT SOLUTIONS

American Bankers Insurance Company of Florida

American Bankers Life Assurant Company of FL American Security Insurance Company Caribbean American Property Insurance Company

Reliable Lloyds Insurance Company Standard Guaranty Insurance Company Voyager Indemnity Insurance Company

ATLAS FINANCIAL HOLDINGS GROUP

American Country Insurance Company American Service Insurance Company, Inc. Gateway Insurance Company Global Liberty Insurance Company of New York

AUTO CLUB INSURANCE COMPANY OF FLORIDA

AUTO CLUB SOUTH INSURANCE COMPANY

AUTO-OWNERS INSURANCE GROUP

Atlantic Casualty Insurance Company Auto-Owners Insurance Company Coastal Casualty Insurance Company Concord General Mutual Insurance Company Green Mountain Insurance Company, Inc. Home-Owners Insurance Company Owners Insurance Company Property-Owners Insurance Company Southern-Owners Insurance Company State Mutual Insurance Company (ME) Sunapee Mutual Fire Insurance Company Vermont Accident Insurance Company, Inc.

AVENTUS INSURANCE COMPANY

Wellington Insurance Company

BALDWIN & LYONS GROUP

Protective Insurance Company Sagamore Insurance Company

BCS INSURANCE GROUP

4Ever Life Insurance Company BCS Insurance Company Plans Liability Insurance Company

BERKSHIRE HATHAWAY INSURANCE GROUP

GEICO Advantage Insurance Company
GEICO Casualty Company
GEICO Choice Insurance Company
GEICO County Mutual Insurance Company
GEICO General Insurance Company
GEICO Indemnity Company
GEICO Secure Insurance Company
Government Employees Insurance Company
Seaworthy Insurance Company - BoatUS

BRETHREN MUTUAL INSURANCE COMPANY

BRICKSTREET MUTUAL INSURANCE COMPANY

BrickStreet Mutual Insurance Company HM Casualty Insurance Company NorthStone Insurance Company PinnaclePoint Insurance Company SummitPoint Insurance Company

CALIFORNIA CASUALTY GROUP

California Casualty & Fire Insurance Company California Casualty General Insurance Company of Oregon California Casualty Indemnity Exchange California Casualty Insurance Company

CANAL GROUP

Canal Indemnity Company Canal Insurance Company

CAPITAL INSURANCE GROUP

California Capital Insurance Company Eagle West Insurance Company Monterey Insurance Company Nevada Capital Insurance Company

CAPITOL INSURANCE COMPANY

CARE WEST INSURANCE COMPANY

CAROLINA CASUALTY INSURANCE COMPANY

CATERPILLAR INSURANCE COMPANY

CC SERVICES, INC.

Cotton States Mutual Insurance Company Country Casualty Insurance Company Country Mutual Insurance Company Country Preferred Insurance Company Holyoke Mutual Insurance Company in Salem Middlesex Mutual Assurance Company Modern Service Insurance Company MSI Insurance Company Shield Insurance Company

CEM INSURANCE COMPANY

CENTENNIAL CASUALTY COMPANY

CHUBB GROUP OF INSURANCE COMPANIES

ACE American Insurance Company ACE Fire Underwriters Insurance Company ACE Insurance Company of the Midwest ACE Property and Casualty Insurance Company AGRI General Insurance Company Atlantic Employers Insurance Company Bankers Standard Insurance Company Century Indemnity Company Chubb Custom Insurance Company Chubb Indemnity Insurance Company Chubb Insurance Company of New Jersey Chubb Lloyds Insurance Company of Texas Chubb National Insurance Company Combined Insurance Company of America Executive Risk Indemnity, Inc. Executive Risk Specialty Insurance Company Federal Insurance Company Great Northern Insurance Company Illinois Union Insurance Company Indemnity Insurance Company of North

America
Insurance Company of North America
Pacific Employers Insurance Company
Pacific Indemnity Company
Penn Millers Insurance Company
Texas Pacific Indemnity Company
Vigilant Insurance Company
Westchester Fire Insurance Company
Westchester Surplus Lines Insurance Company

CINCINNATI FINANCIAL CORPORATION

Cincinnati Casualty Company Cincinnati Indemnity Company Cincinnati Insurance Company Cincinnati Specialty Underwriter

CITIZENS PROPERTY INSURANCE CORPORATION

CNA INSURANCE COMPANIES

American Casualty Company of Reading,
Pennsylvania
Columbia Casualty Company
Continental Casualty Company
Continental Insurance Company
Continental Insurance Company of New Jersey
National Fire Insurance Company of Hartford
Surety Bonding Company of America
Transportation Insurance Company
Universal Surety of America
Valley Forge Insurance Company
Western Surety Company

COMMONWEALTH CASUALTY COMPANY

CORNERSTONE NATIONAL INSURANCE COMPANY

COUNTRY-WIDE INSURANCE COMPANY

CRUSADER INSURANCE COMPANY

CSAA INSURANCE GROUP. A AAA INSURER

CSAA Affinity Insurance Company
CSAA Fire & Casualty Insurance Company
CSAA General Insurance Company
CSAA Insurance Exchange
CSAA Mid-Atlantic Insurance Company
CSAA Mid-Atlantic Insurance Company of
New Jersey

CUNA MUTUAL GROUP

CUMIS Insurance Society, Inc.
CUMIS Specialty Insurance Company

CURE AUTO INSURANCE

DIRECT AUTO INSURANCE COMPANY

DONEGAL INSURANCE GROUP

Atlantic States Insurance Company
Donegal Mutual Insurance Company
Le Mars Insurance Company
Michigan Insurance Company
Mountain States Commercial Insurance
Company

Mountain States Indemnity Company Peninsula Indemnity Company Peninsula Insurance Company Sheboygan Falls Insurance Company Southern Insurance Company of Virginia Southern Mutual Insurance Company

DTRIC INSURANCE COMPANY, LIMITED

DTRIC Insurance Underwriters

ELECTRIC INSURANCE COMPANY

ELEPHANT INSURANCE COMPANY

EMPLOYERS MUTUAL CASUALTY COMPANY

Dakota Fire Insurance Company
EMC National Life Company
EMC Property and Casualty Company
EMC Reinsurance Company
EMCASCO Insurance Company
Employers Mutual Casualty Company
Farm and City Insurance Company
Hamilton Mutual Insurance Company of
Cincinnati, Ohio
Illinois EMCASCO Insurance Company
Union Insurance Company of Providence

ERIE INSURANCE GROUP

Erie Family Life Insurance Company Erie Insurance Company Erie Insurance Company of New York Erie Insurance Exchange Erie Insurance Property & Casualty Company Flagship City Insurance Company

EVEREST RE GROUP

Everest Denali Insurance Co.
Everest Indemnity Insurance Company
Everest National Insurance Company
Everest Premier Insurance Co.
Everest Reinsurance Company
Everest Security Insurance Company

FAIRFAX FINANCIAL GROUP

American Underwriters Insurance Company
Crum & Forster Indemnity Company
Crum & Forster Insurance Company
Crum & Forster Underwriters Company of Ohio
Fairmont Specialty Insurance Company
First Mercury Insurance Company
North River Insurance Company
Seneca Insurance Company
Seneca Specialty Insurance Company
United States Fire Insurance Company
Zenith Insurance Company
Zenith Star Insurance Company
ZNAT Insurance Company

FALCON INSURANCE GROUP

Falcon Insurance Company

FARMERS INSURANCE EXCHANGE

21st Century Advantage Insurance Company21st Century Assurance Company21st Century Auto Insurance Company of New Jersey

21st Century Casualty Company 21st Century Centennial Insurance Company 21st Century Indemnity Insurance Company 21st Century Insurance Company

21st Century Insurance Company of the Southwest

21st Century National Insurance Company, Inc.21st Century North America Insurance Company21st Century Pacific Insurance Company21st Century Pinnacle Insurance Companyof New Jersey

21st Century Preferred Insurance Company 21st Century Premier Insurance Company 21st Century Superior Insurance Company of California, Inc.

American Federation Insurance Company
American Pacific Insurance Company, Inc.
Bristol West Casualty Insurance Company
Bristol West Insurance Company
Bristol West Preferred Insurance Company
Civic Property and Casualty Company
Coast National Insurance Company
Exact Property and Casualty Company
Farmers Insurance Company of Arizona
Farmers Insurance Company of Idaho

Farmers Insurance Company of Oregon
Farmers Insurance Company of Washington
Farmers Insurance Company, Inc.
Farmers Insurance Exchange
Farmers Insurance Hawaii, Inc.
Farmers Insurance of Columbus, Inc.
Farmers New Century Insurance Company
Farmers New World Life Insurance Company
Farmers Reinsurance Company
Farmers Texas County Mutual Insurance
Company

Fire Insurance Exchange

Foremost County Mutual Insurance Company Foremost Insurance Company of Grand Rapids, Michigan

Foremost Lloyds of Texas

Foremost Property and Casualty Insurance Company

Foremost Signature Insurance Company Illinois Farmers Insurance Company Mid-Century Insurance Company Mid-Century Insurance Company of Texas Neighborhood Spirit Property and Casualty Company

New Hampshire Indemnity Company, Inc. Security National Insurance Company (FL) Texas Farmers Insurance Company Truck Insurance Exchange

FCCI INSURANCE GROUP, INC.

Brierfield Insurance Company
FCCI Advantage Insurance Company
FCCI Commercial Insurance Company
FCCI Insurance Company
Monroe Guaranty Insurance Company
National Trust Insurance Company

FED NAT

FEDERATED MUTUAL GROUP

Federated Mutual Insurance Company Federated Service Insurance Company

FIRST AMERICAN CORPORATION

First American Home Buyers Protection Corp First American Property & Casualty Insurance Company First American Specialty Insurance Company

FIRST CHICAGO INSURANCE COMPANY

United Security Health and Casualty Co.

FIRST INSURANCE COMPANY OF HAWAII GROUP

First Insurance Company of Hawaii, Ltd.

FRANKENMUTH GROUP

Ansur America Insurance Company Asure Worldwide Insurance Company Fortuity Insurance Company Frankenmuth Mutual Insurance Company Patriot Insurance Company

GEORGIA FARM BUREAU GROUP

Georgia Farm Bureau Casualty Insurance Company

Georgia Farm Bureau Mutual Insurance Company

GEOVERA HOLDINGS INC., GROUP

Coastal Select Insurance Company GeoVera Insurance Company GeoVera Specialty Insurance Company

GERMANIA MUTUAL GROUP

Germania Farm Mutual Insurance Association Germania Fire & Casualty Company Germania Insurance Company Germania Select Insurance Company Texas Heritage Insurance Company

GOAUTO INSURANCE COMPANY

GRANGE MUTUAL CASUALTY GROUP

Grange Indemnity Insurance Company Grange Insurance Company of Michigan Grange Mutual Casualty Company Grange Property & Casualty Insurance Company

Integrity Mutual Insurance Company
Integrity Property & Casualty Insurance
Company

Trustgard Insurance Company

GREAT AMERICAN PROPERTY AND CASUALTY INSURANCE GROUP

American Empire Insurance Company American Empire Surplus Lines Insurance Company

Bridgefield Casualty Insurance Company
Bridgefield Employers Insurance Company
Great American Alliance Insurance Company
Great American Assurance Insurance Company
Great American Casualty Insurance Company
Great American Contemporary Insurance
Great American E & S Insurance Company
Great American Fidelity Insurance Company
Great American Insurance Company
Great American Insurance Company
Of New York

Great American Lloyd's Insurance Company Great American Protection Insurance Company Great American Security Insurance Company Great American Spirit Insurance Company Mid-Continent Assurance Company Mid-Continent Casualty Company Mid-Continent E & S Insurance Company National Interstate Insurance Company National Interstate Insurance Company of Hawaii, Inc.

Oklahoma Surety Company Republic Indemnity Company of America Republic Indemnity of California Triumphe Casualty Company Vanliner Insurance Company

GREATER NEW YORK GROUP

GNY Custom Insurance Company Greater New York Mutual Insurance Company Insurance Company of Greater New York Strathmore Insurance Company

GUARD INSURANCE GROUP

AmGUARD Insurance Company
EastGUARD Insurance Company
NorGUARD Insurance Company
WestGUARD Insurance Company

HALLMARK FINANCIAL SERVICES. INC.

American Hallmark Insurance Company of Texas

Hallmark County Mutual Insurance Company Hallmark Insurance Company Hallmark National Insurance Company Hallmark Specialty Insurance Company Texas Builders Insurance Company

HANOVER INSURANCE GROUP

AIX Specialty Insurance Company Allmerica Financial Alliance Insurance Company Allmerica Financial Benefit Insurance Company

Campmed Casualty and Indemnity
Citizens Insurance Company of America
Citizens Insurance Company of Illinois
Citizens Insurance Company of Ohio
Citizens Insurance Company of the Midwest
Hanover American Insurance Company
Hanover Insurance Company
Hanover Lloyd's Insurance Company
Hanover National Insurance Company
Hanover New Jersey Insurance Company
Massachusetts Bay Insurance Company
NOVA Casualty Company
Professionals Direct Insurance Company
Verlan Fire Insurance Company, MD

HARFORD GROUP

Firstline National Insurance Company Harford Mutual Insurance Companies

HARTFORD INSURANCE GROUP

First State Insurance Company
Hartford Accident and Indemnity Company
Hartford Casualty Insurance Company
Hartford Financial Services - WC
Hartford Fire Insurance Company
Hartford Insurance Company of Illinois
Hartford Insurance Company of the Midwest
Hartford Insurance Company of the Southeast
Hartford Lloyd's Insurance Company
Hartford Underwriters Insurance Company
New England Insurance Company

Nutmeg Insurance Company
Pacific Insurance Company, Ltd.
Property and Casualty Insurance Company
of Hartford
Sentinel Insurance Company, Ltd.
Trumbull Insurance Company
Twin City Fire Insurance Company

HARTFORD STEAM BOILER IIC

Hartford Steam Boiler Inspection and Insurance Company Hartford Steam Boiler Inspection and Insurance Company of CT HSB Specialty Insurance Company

HASTINGS MUTUAL INSURANCE COMPANY

HCC INSURANCE HOLDINGS, INC.

American Contractors Indemnity Company Avemco Insurance Company HCC Specialty Insurance Company Houston Casualty Company United States Surety Company US Specialty Insurance Company

HISCOX INSURANCE GROUP

Hiscox Insurance Company Inc.

HORACE MANN INSURANCE GROUP

Horace Mann Insurance Company Horace Mann Lloyds Horace Mann Property & Casualty Insurance Company Teachers Insurance Company

HYUNDAI MARINE & FIRE INSURANCE COMPANY. LTD.

Hyundai Marine & Fire Insurance Company, Ltd.

IAT - OCCIDENTAL FIRE & CASUALTY COMPANY OF NORTH CAROLINA

Commercial Alliance Insurance Company
Harco National Insurance Company
Occidental Fire & Casualty Company of
North Carolina
Service Insurance Company
Transguard Insurance Company of America, Inc.
Wilshire Insurance Company

Acceptance Casualty Insurance Company

Acceptance Indemnity Insurance Company

ICW GROUP

Explorer American Insurance Company Explorer Insurance Company Independence Casualty & Surety Company Insurance Company of the West

IMT GROUP

IMT Insurance Company (Mutual) Wadena Insurance Company

ILLINOIS CASUALTY COMPANY

INFINITY PROPERTY & CASUALTY INSURANCE GROUP

Hillstar Insurance Company
Infinity Assurance Insurance Company
Infinity Auto Insurance Company
Infinity Casualty Insurance Company
Infinity County Mutual Insurance Company
Infinity Indemnity Insurance Company
Infinity Insurance Company
Infinity Preferred Insurance Company
Infinity Safeguard Insurance Company
Infinity Security Insurance Company
Infinity Select Insurance Company
Infinity Standard Insurance Company

INTERINSURANCE EXCHANGE OF THE AUTOMOBILE CLUB

AAA Texas County Mutual Insurance Company

Auto Club Casualty Company
Auto Club Family Insurance Company
Auto Club Indemnity Company
Automobile Club of Southern California
Life Insurance Company
Interinsurance Exchange of the Automobile

Club
Interinsurance Exchange of the Automobile

Club – Automobile Club of MO

KEMPER CORPORATION

Kemper Preferred

Alliance United Insurance Company Alpha Property & Casualty Insurance Company Capital County Mutual Fire Insurance Company Financial Indemnity Company Kemper Kemper Direct Insurance Company Kemper Home Services

Kemper Specialty
Merastar Insurance Company
Mutual Savings Fire Insurance Company
National Merit Insurance Company
Old Reliable Casualty Company

Old Reliable Casualty Company
Response Insurance Company
Response Worldwide Direct Auto
Insurance Company

Response Worldwide Insurance Company
Union National Fire Insurance Company
Unitrin Advantage Insurance Company
Unitrin Auto and Home Insurance Company
Unitrin County Mutual Insurance Company
Unitrin Direct Property & Casualty Company
Unitrin Preferred Insurance Company
Unitrin Safeguard Insurance Company
Valley Property & Casualty Insurance Company
Warner Insurance Company

KENTUCKY EMPLOYERS' MUTUAL INSURANCE (KEMI)

KENTUCKY FARM BUREAU GROUP

FB Insurance Company Kentucky Farm Bureau Mutual Insurance Company

KEY INSURANCE COMPANY

KINGSTONE INSURANCE COMPANY

KINGSWAY AMERICA GROUP

Mendakota Casualty Company Mendakota Insurance Company Mendota Insurance Company

LANCER INSURANCE GROUP

Lancer Insurance Company North Sea Insurance Company

LEBANON VALLEY INSURANCE COMPANY

LEGAL AND GENERAL AMERICA

Banner Life Insurance Co William Penn Life Insurance Company of New York

LIBERTY MUTUAL GROUP

America First Lloyd's Insurance Company
American Economy Insurance Company
American Fire and Casualty Company
American States Insurance Company
American States Insurance Company of Texas
American States Lloyds Insurance Company
American States Preferred Insurance Company
Colorado Casualty Insurance Company
Consolidated Insurance Company
Employers Insurance of Wausau A Mutual
Company
Excelsior Insurance Company

Excelsior Insurance Company First Liberty Insurance Corporation First National Insurance Company of America General Insurance Company of America Golden Eagle Insurance Corporation Hawkeye Security Insurance Company Indiana Insurance Company Insurance Company of Illinois Ironshore Indemnity Inc. Ironshore Specialty Insurance Company Liberty County Mutual Insurance Company Liberty Insurance Corporation Liberty Insurance Underwriters, Inc. Liberty Life Assurance Company of Boston Liberty Lloyds of Texas Liberty Mutual Fire Insurance Company Liberty Mutual Insurance Company Liberty Mutual Mid-Atlantic Insurance

Company
Liberty Mutual Personal Insurance Company
Liberty Northwest Insurance Corporation
Liberty Personal Insurance Company
Liberty Surplus Insurance Corporation
LM General Insurance Company

LM Insurance Corporation LM Property and Casualty Insurance Company Mid-American Fire & Casualty Company Midwestern Indemnity Company Montgomery Mutual Insurance Company National Insurance Association Netherlands Insurance Company North Pacific Insurance Company Ohio Casualty Insurance Company Ohio Security Insurance Company Oregon Automobile Insurance Company Peerless Indemnity Insurance Company Peerless Insurance Company Safeco Insurance Company of America Safeco Insurance Company of Illinois Safeco Insurance Company of Indiana Safeco Insurance Company of Oregon Safeco Lloyds Insurance Company Safeco National Insurance Company Safeco Surplus Lines Insurance Company San Diego Insurance Company Wausau Business Insurance Company Wausau General Insurance Company Wausau Underwriters Insurance Company West American Insurance Company

LOYA GROUP

Loya Casualty Insurance Company Loya Insurance Company Vision Insurance Company Young America Insurance Company

MAIDSTONE INSURANCE CO.

MAPFRE/COMMERCE INSURANCE

American Commerce Insurance Company Citation Insurance Company (MA) Commerce Insurance Company Commerce West Insurance Company MAPFRE Insurance Company MAPFRE Insurance Company of Florida MAPFRE Insurance Company of New York

MARKEL CORPORATION GROUP

City National Insurance Company Essentia Insurance Company Evanston Insurance Company FirstComp Insurance Company Independent Specialty Insurance Company Markel American Insurance Company Markel Global Reinsurance Company Markel Insurance Company National Specialty Insurance Company State National Insurance Company SureTec Indemnity Company SureTec Insurance Company United Specialty Insurance Company

MARYLAND AUTOMOBILE INSURANCE FUND

MAYA ASSURANCE COMPANY

MEMIC GROUP

Maine Employers' Mutual Insurance Company MEMIC Casualty Company MEMIC Indemnity Company

MERCHANTS INSURANCE GROUP

Merchants Mutual Insurance Company Merchants National Insurance Company Merchants Preferred Insurance Company

MERCURY GENERAL GROUP

American Mercury Insurance Company American Mercury Lloyds Insurance Company California Automobile Insurance Company California General Underwriters Insurance Company

Mercury Casualty Company Mercury County Mutual Insurance Company Mercury Indemnity Company of America Mercury Indemnity Company of Georgia Mercury Insurance Company Mercury Insurance Company of Florida Mercury Insurance Company of Georgia Mercury Insurance Company of Illinois Mercury National Insurance Company

METLIFE AUTO & HOME GROUP

Economy Fire & Casualty Company Economy Preferred Insurance Company Economy Premier Assurance Company Metropolitan Casualty Insurance Company Metropolitan Direct Property and Casualty Insurance Company Metropolitan General Insurance Company Metropolitan Group Property and Casualty

Insurance Company Metropolitan Lloyds Insurance Company of

Metropolitan Property and Casualty Insurance Company

METROMILE INSURANCE COMPANY

MGA INSURANCE COMPANY, INC.

MICHIGAN BASIC PROPERTY INSURANCE **ASSOCIATION**

MIDWEST FAMILY MUTUAL INSURANCE **COMPANY**

MITSUI SUMITOMO GROUP

Mitsui Sumitomo Insurance Company of America

Mitsui Sumitomo Insurance USA, Inc.

MOTORISTS INSURANCE GROUP

Consumers Insurance USA, Inc. Iowa American Insurance Company Iowa Mutual Insurance Company

MICO Insurance Company Motorist Life Insurance Company Motorists Commercial Mutual Insurance

Motorists Mutual Insurance Company Phenix Mutual Fire Insurance Company Wilson Mutual Insurance Company

MUNICH RE AMERICA, INC.

American Alternative Insurance Corporation Princeton Excess & Surplus Lines Insurance

MUTUAL OF ENUMCLAW INSURANCE COMPANY

Enumclaw Property and Casualty Insurance Company

Mutual of Enumclaw Insurance Company

NATIONAL GENERAL INSURANCE MANAGEMENT CORPORATION

Adirondack Insurance Exchange Agent Alliance Insurance Company Century-National Insurance Company Direct General Insurance Company Direct General Insurance Company of Louisiana

Direct General Insurance Company of Mississippi

Direct Insurance Company Direct National Insurance Company Imperial Fire and Casualty Insurance Company Integon Casualty Insurance Company Integon General Insurance Corporation Integon Indemnity Corporation Integon National Insurance Company Integon Preferred Insurance Company MIC General Insurance Corporation Mountain Valley Indemnity Company National Automotive Insurance Company National General Assurance Company

National General Insurance Company National General Insurance Company Online, Inc. National General Insurance Holding

Corporation New Jersey Skylands Insurance Association New South Insurance Company Personal Express Insurance Company Standard Mutual Insurance Company

NATIONAL INDEMNITY COMPANY

Columbia Insurance Company National Fire & Marine Insurance Company National Indemnity Company National Indemnity Company of Mid-America National Indemnity Company of the South National Liability & Fire Insurance Company

NATIONAL UNITY INSURANCE COMPANY

NATIONS INSURANCE COMPANY

NATIONWIDE INSURANCE COMPANIES

Allied Insurance Company of America ALLIED Property and Casualty Insurance Company

AMCO Insurance Company Colonial County Mutual Insurance Company Crestbrook Insurance Company Depositors Insurance Company Farmland Mutual Insurance Company Freedom Specialty Insurance Company Harleysville Insurance Company Harleysville Insurance Company of New Jersey Harleysville Insurance Company of New York Harleysville Lake States Insurance Company Harleysville Life Insurance Company Harleysville Mutual Insurance Company Harleysville Preferred Insurance Company Harleysville Worcester Insurance Company

Nationwide Affinity Insurance Company of America

National Casualty Company

Nationwide Agribusiness Insurance Company Nationwide Assurance Company Nationwide General Insurance Company Nationwide Indemnity Company Nationwide Insurance Company of America Nationwide Insurance Company of Florida Nationwide Lloyds Nationwide Mutual Fire Insurance Company Nationwide Mutual Insurance Company

Nationwide Property and Casualty Insurance Company Scottsdale Indemnity Company Scottsdale Insurance Company Scottsdale Surplus Lines Insurance Company Titan Indemnity Company Titan Insurance Company Veterinary Pet Insurance Company Victoria Automobile Insurance Company

Victoria Electra Insurance Company Victoria Fire and Casualty Company Victoria Select Insurance Company Victoria Specialty Insurance Company Western Heritage Insurance Company

NEW JERSEY MANUFACTURERS GROUP

New Jersey Casualty Insurance Company New Jersey Indemnity Insurance Company New Jersey Manufacturers Insurance Company New Jersey MFG SIU Staff New Jersey Re-Insurance Company

NLC INSURANCE COMPANIES

Danbury Insurance Company Hingham Mutual Fire Insurance Company New London County Mutual Insurance Company Thames Insurance Company, Inc.

NORFOLK AND DEDHAM GROUP

Dorchester Mutual Insurance Company Fitchburg Mutual Insurance Company Norfolk and Dedham Mutual Fire Insurance Company

NYCM INSURANCE GROUP

A. Central Insurance Company New York Central Mutual Fire Insurance Company

OHIO INDEMNITY COMPANY

OHIO MUTUAL INSURANCE GROUP

CASCO Indemnity Company Ohio Mutual Insurance Company United Ohio Insurance Company

OKLAHOMA FARM BUREAU GROUP

AgSecurity Insurance Company Oklahoma Farm Bureau Mutual Insurance Company

ONEBEACON INSURANCE GROUP

Atlantic Specialty Insurance Homeland Insurance Company of DE Homeland Insurance Company of New York OBI America Insurance Company **OBI National Insurance Company** OneBeacon Insurance

OOIDA RISK RETENTION GROUP, INC.

Commercial Truck Claims Management

PALISADES SAFETY AND INSURANCE ASSOCIATION

High Point Preferred Insurance High Point Property & Casualty Insurance High Point Safety Insurance Company Palisades Insurance Company Palisades Property & Casualty Insurance Palisades Safety and Insurance Association Teachers Auto Insurance Company of New Jersey

Twin Lights Insurance Company

PARAMOUNT INSURANCE COMPANY

PEACHTREE CASUALTY INSURANCE COMPANY

PHILADELPHIA INDEMNITY INSURANCE **COMPANY**

Tokio Marine Specialty Insurance Com

PEKIN INSURANCE COMPANY

Farmers Automobile Insurance Association

PINNACOL ASSURANCE

Pinnacol Insurance Company

PLYMOUTH ROCK COMPANIES

Bunker Hill Insurance Casualty Company Bunker Hill Insurance Company Mt. Washington Assurance Corporation

Pilgrim Insurance Company Plymouth Rock Assurance Corporation

PMA CAPITAL CORPORATION

Manufacturers Alliance Insurance Company Pennsylvania Manufacturers' Association Insurance Company Pennsylvania Manufacturers Indemnity Company

PREFERRED MUTUAL INSURANCE COMPANY

PROASSURANCE CORPORATION

Allied Eastern Indemnity Company Eastern Advantage Assurance Company Eastern Alliance Insurance Company MEDMARC Casualty Insurance Company Noetic Specialty Insurance Company PACO Assurance Company, Inc. Podiatry Insurance Company of America ProAssurance Casualty Company ProAssurance Indemnity Company, Inc. ProAssurance Specialty Insurance Company, Inc.

PROGRESSIVE GROUP

American Strategic Insurance Corporation Artisan and Truckers Casualty Company ASI Assurance Corporation ASI Home Insurance Corporation ASI Lloyds ASI Preferred Insurance Corporation ASI Select Insurance Corporation ASI Selection Auto Insurance Corp. Drive New Jersey Insurance Company Mountain Laurel Assurance Company National Continental Insurance Company Progressive Advanced Insurance Company Progressive American Insurance Company Progressive Bayside Insurance Company Progressive Casualty Insurance - CT Progressive Casualty Insurance Company Progressive Choice Insurance Company Progressive Classic Insurance Company Progressive Commercial Casualty Company Progressive County Mutual Insurance Company Progressive Direct Insurance - CT Progressive Direct Insurance Company Progressive Express Insurance Company Progressive Freedom Insurance Company Progressive Garden State Insurance Company Progressive Group of Insurance Companies - CT Progressive Gulf Insurance Company Progressive Hawaii Insurance Corporation Progressive Marathon Insurance Company Progressive MAX Insurance - CT Progressive Max Insurance Company Progressive Michigan Insurance Company

Progressive Mountain Insurance Company

Progressive Northern Insurance - CT

Progressive Northern Insurance Company Progressive Northwestern Insurance Company Progressive Paloverde Insurance Company Progressive Preferred Insurance Company Progressive Premier Insurance Company of

Progressive Property Insurance Company Progressive Security Insurance Company Progressive Select Insurance Company Progressive Southeastern Insurance Company Progressive Specialty Insurance - CT Progressive Specialty Insurance Company Progressive Universal Insurance Company of Illinois

Progressive West Insurance Company United Financial Casualty Company United Financial Casualty Company - CT

PROSIGHT SPECIALTY INSURANCE

Gotham Insurance Company New York Marine And General Insurance Company

Southwest Marine and General Insurance Company

QBE GROUP

Blue Ridge Indemnity Company General Casualty Company of Wisconsin General Casualty Insurance Company Hoosier Insurance Company National Farmers Union Property and Casualty Company NAU Country Insurance Company North Pointe Insurance Company Praetorian Insurance Company QBE Insurance Corporation QBE Reinsurance Corporation QBE Seguros QBE Specialty Insurance Company Regent Insurance Company Southern Fire and Casualty Company Southern Guaranty Insurance Company Southern Pilot Insurance Company Stonington Insurance Company Unigard Indemnity Company Unigard Insurance Company

QUINCY MUTUAL GROUP

New England Mutual Insurance Company Patrons Oxford Insurance Company Quincy Mutual Fire Insurance Company

RESPONSIVE AUTO INSURANCE COMPANY

RIDER INSURANCE COMPANY

RLI GROUP

Contractors Bonding Insurance Company Mt. Hawley Insurance Company **RLI** Insurance Company

ROCKFORD MUTUAL INSURANCE COMPANY

ROCKINGHAM INSURANCE COMPANY

Rockingham Casualty Company

SAFE AUTO INSURANCE COMPANY

SAFETY GROUP

Safety Indemnity Insurance Company Safety Insurance Company Safety Property and Casualty Insurance Company

SAFEWAY INSURANCE GROUP

Safeway Insurance Company Safeway Insurance Company of Alabama Safeway Insurance Company of Georgia Safeway Insurance Company of Louisiana

SECURITY FIRST INSURANCE COMPANY

SELECTIVE INSURANCE GROUP

Mesa Underwriters Specialty Insurance Company (MUSIC)

Selective Auto Insurance Company of New Jersey

Selective Casualty Insurance Company Selective Fire & Casualty Insurance Company Selective Insurance Company of America Selective Insurance Company of New England Selective Insurance Company of New York Selective Insurance Company of South Carolina Selective Insurance Company of the Southeast Selective Way Insurance Company

SENTRY INSURANCE GROUP

Dairyland County Mutual Insurance Company of Texas Dairyland Insurance Company Florists' Insurance Company Florists' Mutual Group Middlesex Insurance Company Patriot General Insurance Company Peak Property and Casualty Insurance Corporation Sentry Casualty Company Sentry Insurance A Mutual Company

Sentry Lloyds of Texas

Sentry Select Insurance Company

Viking County Mutual Insurance Company Viking Insurance Company of Wisconsin

SFM MUTUAL INSURANCE COMPANY

SFM Safe Insurance Company SFM Select Insurance Company

SHELTER INSURANCE COMPANIES

American Shield Insurance Company Haulers Insurance Company, Inc. Shelter General Insurance Company Shelter Mutual Insurance Company Shelter Reinsurance Company

SOMPO JAPAN INSURANCE, INC.

Sompo Japan Fire and Marine Insurance Company of America

Sompo Japan Insurance Company of America

SOUTHERN FARM BUREAU CASUALTY GROUP

Farm Bureau Mutual Insurance of Arkansas, Inc. Florida Farm Bureau Casualty Insurance Company

Florida Farm Bureau General Insurance Company Louisiana Farm Bureau Casualty Insurance Company

Louisiana Farm Bureau Mutual Insurance Company

Mississippi Farm Bureau Casualty Insurance Company

Mississippi Farm Bureau Mutual Insurance Company

Palmetto Casualty Insurance Company South Carolina Farm Bureau Insurance Company South Carolina Farm Bureau Mutual Group Southern Farm Bureau Casualty Insurance Company

Southern Farm Bureau Property Insurance Company

SOUTHERN FINANCIAL INSURANCE GROUP

Capitol Preferred Insurance Company Southern Fidelity Insurance Company, Inc. Southern Fidelity Property and Casualty

SOUTHERN PIONEER INSURANCE COMPANY

Southern Pioneer Property & Casualty Company

STAR CASUALTY INSURANCE COMPANY

STARR COMPANIES

Starr Indemnity & Liability Company

STATE AUTOMOBILE INSURANCE COMPANIES

American Compensation Insurance Company Beacon Lloyds Insurance Company Beacon National Insurance Company Bloomington Compensation Insurance Company Farmers Casualty Insurance Company First Preferred Insurance Company Litchfield Mutual Fire Insurance Company Meridian Citizens Mutual Insurance Companies Meridian Security Insurance Company Mid-Plains Insurance Company Milbank Insurance Company Patrons Fire Insurance Company of Rhode Island

Patrons Mutual Insurance Company of Connecticut

Petrolla Insurance Plaza Insurance Company Provision State Insurance Company Rockhill Insurance Company

State Auto Florida Insurance Company

State Auto Insurance Company of Ohio State Auto Insurance Company of Wisconsin State Auto Property and Casualty Insurance Company

State Automobile Mutual Insurance Company

STATE COMPENSATION INSURANCE FUND OF CA

STATE FARM GROUP

State Farm County Mutual Insurance Company of Texas State Farm Fire and Casualty Company State Farm Florida Insurance Company State Farm General Insurance Company State Farm Guaranty Insurance Company State Farm Health Insurance Company State Farm Indemnity Company State Farm Lloyds State Farm Mutual Automobile Insurance

STILLWATER INSURANCE GROUP

Stillwater Insurance Company Stillwater Property and Casualty Insurance Company

SUTTER INSURANCE COMPANY

SWISS RE GROUP

Company

Facility Insurance Corporation First Specialty Insurance Corporation North American Capacity Insurance Company North American Elite Insurance Company North American Specialty Insurance Company Swiss Reinsurance America Corporation Washington International Insurance Company Westport Insurance

TEXAS FARM BUREAU MUTUAL GROUP

Farm Bureau County Mutual Insurance Company of Texas Texas Farm Bureau Casualty Insurance Company Texas Farm Bureau Mutual Insurance Company Texas Farm Bureau Underwriters (a

TEXAS MUTUAL INSURANCE COMPANY

TOKIO MARINE GROUP

reciprocal)

TM Specialty Insurance Company TNUS Insurance Company Tokio Marine & Nichido Fire Insurance Company Tokio Marine America Insurance Company Trans Pacific Insurance Company

TOPA INSURANCE GROUP

Topa Insurance Company

TOWER HILL INSURANCE GROUP, LLC

Omega Insurance Company Tower Hill Preferred Insurance Company Tower Hill Prime Insurance Company

Tower Hill Select Insurance Company Tower Hill Signature Insurance Company

TOYOTA MOTOR INSURANCE COMPANY

TRADERS INSURANCE COMPANY

TRAVELERS COMPANIES, INC.

American Equity Insurance Company
American Equity Specialty Insurance Company
Automobile Insurance Company of
Hartford, Connecticut
Charter Oak Fire Insurance Company
Discover Specialty Insurance Company
Discovery Property & Casualty Insurance
Company

Farmington Casualty Company
Fidelity and Guaranty Insurance Company
Fidelity and Guaranty Insurance
Underwriters, Inc.

First Floridian Auto and Home Insurance Company

Company
Gulf Underwriters Insurance Company
Northfield Insurance Company
Northland Casualty Company
Northland Insurance Company
Phoenix Insurance Company
Premier Insurance Company of Massachusetts
Select Insurance Company
St. Paul Fire and Marine Insurance Company
St. Paul Guardian Insurance Company
St. Paul Mercury Insurance Company
St. Paul Protective Insurance Company
St. Paul Surplus Lines Insurance Company
St. Paul Surplus Lines Insurance Company
Standard Fire Insurance Company
TravCo Insurance Company
Travelers Casualty and Surety Company

Travelers Casualty Company Travelers Casualty Company of Connecticut Travelers Casualty Insurance Company of America

Travelers Casualty and Surety Company of

America

Travelers Commercial Casualty Company Travelers Commercial Insurance Company Travelers Commercial Lines (Division Stats) Travelers Constitution State Insurance Company Travelers Excess and Surplus Lines Company Travelers Home and Marine Insurance Company Travelers Indemnity Company Travelers Indemnity Company of America Travelers Indemnity Company of Connecticut Travelers Investigative Services (Division Stats) Travelers Lloyds Insurance Company Travelers Lloyds of Texas Insurance Company Travelers Personal Insurance Company Travelers Personal Lines (Division Stats) Travelers Personal Security Insurance Company Travelers Property Casualty Company of America

Travelers Property Casualty Insurance Company United States Fidelity and Guaranty Company

TRI-STATE CONSUMER INSURANCE COMPANY

UNION FIDELITY LIFE INSURANCE COMPANY

UNITED AUTOMOBILE INSURANCE GROUP

Argus Fire & Casualty Insurance Company United Automobile Insurance Company United Midwest Insurance Company

UNITED EQUITABLE GROUP

American Heartland Insurance Company United Equitable Insurance Company

UNITED P&C INSURANCE COMPANY

American Coastal Insurance Company Family Security Insurance Company Interboro Insurance Company United P&C Insurance Company

UNITED SERVICES AUTOMOBILE ASSOCIATION

Catastrophe Reinsurance Company
United Services Automobile Association
USAA Casualty Insurance Company
USAA County Mutual Insurance Company
USAA Garrison Property and Casualty
Association

USAA General Indemnity Company USAA Life Insurance Company USAA Texas Lloyds Company

UTICA FIRST INSURANCE COMPANY

UTICA NATIONAL INSURANCE GROUP

Utica First Insurance Company
Founders Insurance Company
Founders Insurance Company of Michigan
Graphic Arts Mutual
Republic Franklin Insurance Company
Utica Lloyds of Texas
Utica Mutual Insurance Company
Utica National Assurance Company
Utica National Insurance Company of Ohio
Utica National Insurance Company of Texas
Utica Specialty Risk

WAWANESA INSURANCE GROUP

Wawanesa General Insurance Company Wawanesa Mutual Insurance Company

WEST BEND MUTUAL INSURANCE COMPANY

Argent, A Division of West Bend NSI, A Division of West Bend

WESTERN GENERAL INSURANCE COMPANY

WESTERN NATIONAL MUTUAL GROUP

American Freedom Insurance Company Arizona Automobile Insurance Company Michigan Millers Mutual Insurance Company Pioneer Specialty Insurance Company Umialik Insurance Company Western Home Insurance Company Western National Assurance Company Western National Mutual Insurance Company

WESTERN SERVICE CONTRACT GROUP AKA PACIFIC SPECIALTY

Pacific Specialty Insurance Company
Pacific Specialty Property Casualty Company

WESTFIELD GROUP

American Select Insurance Company Ohio Farmers Insurance Company Old Guard Insurance Company Westfield Insurance Company Westfield National Insurance Company

WINDHAVEN INSURANCE COMPANY

WOODLANDS INSURANCE COMPANY

WRC GROUP OF COMPANIES

1st Auto & Casualty Insurance Company Wisconsin Reinsurance Corp

ZURICH NORTH AMERICA

American Guarantee and Liability
Insurance Company
American Zurich Insurance Company
Assurance Company of America
Colonial American Casualty and Surety
Company

Empire Fire and Marine Insurance Company
Empire Indemnity Insurance Company
Fidelity and Deposit Company of Maryland
Maryland Casualty Company
Northern Insurance Company of New York
Steadfast Insurance Company
Universal Underwriters Insurance Company
Universal Underwriters of Texas Insurance
Company

Zurich American Insurance Company Zurich American Insurance Company of Illinois

ASSOCIATE MEMBER COMPANIES

ADVANTAGE OPCO. LLC

Advantage Rent A Car

ALLY FINANCIAL, INC.

AUTOMOTIVE CREDIT CORPORATION

AVIS BUDGET GROUP

AVIS Rent A Car System, LLC

CALIFORNIA EARTHQUAKE AUTHORITY

CARMAX BUSINESS SERVICES, LLC

CarMax Auto Superstores, Inc.

COPART

QCSA Holdings, Inc.

COUNTY OF RIVERSIDE, P.S.I.

ENTERPRISE HOLDINGS

Enterprise Rent-A-Car National Car Rental Rental Insurance Services - RIS Vanguard Car Rental USA, Inc. (Includes Alamo Rent A Car)

FIFTH THIRD BANK

FLEXDRIVE, LLC

FOX RENT A CAR

GALPIN MOTORS, INC.

GIG CAR SHARE

HERTZ CORPORATION

Dollar Thrifty Automotive Group, Inc. Hertz Claim Management Hertz Company

HYRECAR, INC.

INSURANCE AUTO AUCTIONS, INC.

KEENAN AND ASSOCIATES AND REGENCY, A DIVISION OF KEENAN

MANHEIM

MAVEN DRIVE, LLC

MERCEDES-BENZ FINANCIAL SERVICES USA LLC

MOTOR VEHICLE ACCIDENT INDEMNIFICATION CORPORATION (MVAIC)

NEW JERSEY PROPERTY-LIABILITY INSURANCE GUARANTY ASSOCIATION

SANTANDER CONSUMER USA, INC.

SILVERCAR, INC.

SIXT RENT-A-CAR

TEXAS ROADHOUSE HOLDINGS, LLC.

TURO, INC.

STRATEGIC PARTNERS

CARCO GROUP, INC.

CARFAX, INC.

CYCLEVIN LLC

DATADOT TECHNOLOGY USA

DRN DATA

EXPERIAN AUTOMOTIVE

INFORM SOFTWARE CORPORATION

INSTAVIN

INTERTEL

LEXISNEXIS RISK SERVICES

MVTRAC

PLATE LOCATE

SAFELITE SOLUTIONS, LLC

SHIFT TECHNOLOGY

SOCIAL INTELLIGENCE

BOAT HISTORY REPORT (BHR)

VINAUDIT

FINANCIAL STATEMENTS

STATEMENTS OF FINANCIAL POSITION

MODELO	
Current assets	
Investments	

Property and equipment, net Other assets

TOTAL ASSETS

LIABILITIES AND NET ASSETS

Current liabilities
Capital lease obligation, net of current portion
Other long-term liabilities
Accrued post-retirement benefits, net of current portion

TOTAL LIABILITIES

NET ASSETS WITHOUT DONOR RESTRICTIONS

NET ASSETS WITHOUT DONOR RESTRICTIONS
NET ASSETS WITH DONOR RESTRICTIONS
TOTAL LIABILITIES AND NET ASSETS

2018	2017
\$9,104,314	\$9,704,276
40,585,145	43,256,994
1,322,187	1,634,930
115,662	113,902
\$51,127,308	\$54,710,102
\$7,952,453	\$9,880,195
<u>-</u>	2,276
452,094	475,054
18,591,000	19,573,000
26,995,547	29,930,525
24,129,144	24,779,577

\$51,127,308 | **\$54,710,102**

STATEMENTS OF ACTIVITIES

		Years ended December 31,
REVENUES	2018	2017
Assessments and member services	\$52,727,135	\$51,183,307
Geospatial member assessment	8,341,908	-
Data related and strategic partnership	1,081,051	1,055,682
Investment return, net	(2,647,790)	5,901,153
Loss on disposal of property and equipment	(731)	(8,792)
Miscellaneous income	31,541	1,843
Net assets released from restriction	<u>-</u>	15,542
TOTAL REVENUES	\$59,533,114	\$58,148,735
EXPENSES		
Salaries	\$30,782,764	\$29,797,647
Geospatial imagery	7,339,015	1,571,426
Retirement and employee benefits	6,739,668	6,298,773
Technical fees and services	2,565,908	1,620,811
Payroll taxes	2,252,019	2,190,511
Automobile operations	2,089,468	2,026,436
Dues and fees	2,035,010	1,984,742
Office expense	1,609,367	1,600,955
Travel and group meetings	944,180	862,297
Other	5,002,148	4,810,812
TOTAL EXPENSES	\$61,359,547	\$52,764,410
Change in net assets without donor restrictions before post-retirement-related changes other than net periodic post-retirement costs	(1,826,433)	5,384,325
Post-retirement related changes other than net periodic post-retirement costs	1,176,000	(2,479,000)
TOTAL CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS	(650,433)	2,905,325
Contributions	2,617	15,542
Net assets released from restriction	, -	(15,542)
Total change in net assets with donor restrictions	2,617	-
CHANGE IN NET ASSETS	(647,816)	2,905,325
Net assets, beginning of year	24,779,577	21,874,252
Net assets, end of year	\$24,131,761	\$24,779,577

These financial statements have been prepared by management in conformity with generally accepted accounting principles and include all adjustments which, in the opinion of management, are necessary to reflect a fair presentation. This presentation represents a summarization from audited financial statements. Certain reclassifications of prior year amounts have been made to conform to current year presentation.

NOTES TO FINANCIAL STATEMENTS

ASSESSMENT REVENUES

The activities of the National Insurance Crime Bureau ("NICB"), conducted principally in the United States, are financed through assessments of its member insurance carriers. Such assessments are determined according to a formula based upon gross premiums for certain lines of business written by member companies and annual verification received from them. During the years ended December 31, 2018 and 2017, nine member organizations made up approximately 54% of the NICB's assessment and member service revenues.

NET ASSETS WITHOUT DONOR RESTRICTIONS

Net assets without donor restrictions are not subject to donor-imposed stipulations or time restrictions.

NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions represent contributions subject to donor-imposed restrictions. These contributions are designated for special operations in support of law enforcement and fraud-fighting activities.

GEOSPATIAL INTELLIGENCE

Geospatial Intelligence was developed to provide the insurance industry and others with comprehensive geospatial imagery "Gray Sky" and analytics related to natural or manmade catastrophic events that members may use to deal with insurance claims and prevent fraud.

The program platform delivers catastrophe monitoring and response, comprehensive "Blue Sky" aerial imagery coverage of the United States, and advanced analytics to include pre- and post-damage assessment to its members; leading to more informed underwriting, better claims decisions, reduced fraud and faster catastrophe response.

The scope of the program is dependent on special assessments from its members. The NICB expended \$8,491,359 and \$1,714,494 to further develop the program, which includes \$149,451 and \$143,068 of indirect costs for the years ended December 31, 2018 and 2017, respectively.

NICB POST-RETIREMENT PLAN

The NICB provides certain healthcare and life insurance benefits for retired employees. Employees hired prior to April 1, 2004 are eligible to receive this benefit. The NICB Post-Retirement Plan is unfunded. As of December 31, 2018, recognition of the net unfunded status of the NICB Post-Retirement Plan resulted in current liabilities of \$852,000 and non-current liabilities of \$18,591,000 for a total benefit obligation of \$19,443,000.

LITIGATION

The NICB has been named as a defendant in certain lawsuits wherein the plaintiffs seek to recover damages based upon various allegations arising from certain of these organizations' investigations. After considering the merits of these actions and the opinions of outside counsel, together with the organizations' liability insurance coverage, management of the NICB believes that the ultimate liability for these matters, if any, will not have a material adverse effect on the NICB financial statements.

TAX STATUS

The NICB has received a favorable determination letter from the Internal Revenue Service dated September 9, 1991, and reaffirmed in 2001, stating that it qualifies as a not-for-profit corporation as described in Section 501(c)(4) of the Internal Revenue Code (IRC) and, as such, is exempt from federal income taxes on related income pursuant to section 501(a) of the IRC. The NICB continues to qualify as a not-for-profit corporation under Section 501(c)(4).

FUNCTIONAL PROGRAM EXPENSES

		Years ended December 31,
DATA ANALYTICS	2018	2017
Strategic	\$3,496,646	\$3,378,333
Tactical	2,561,782	2,395,197
Information aggregation and analysis	1,688,526	1,563,907
TOTAL DATA ANALYTICS	7,746,954	7,337,437
INVESTIGATIONS		
Domestic vehicle recovery	\$4,268,342	\$4,106,251
Repatriation	1,713,757	1,730,023
Major cases - vehicle	1,896,395	1,836,065
Major cases - property and casualty	2,300,816	2,229,269
Field investigations	6,002,305	5,776,916
Commercial fraud	2,091,267	2,024,068
Major medical fraud task forces	12,260,201	11,812,774
Law enforcement assistance	4,085,863	4,025,385
TOTAL INVESTIGATIONS	34,618,946	33,540,751
TRAINING		
Member company training	\$1,201,930	\$1,168,696
Law enforcement training	1,144,562	1,108,370
Internal training	709,628	691,358
NICTA	739,457	719,964
TOTAL TRAINING	3,795,577	3,688,388
LEGISLATIVE ADVOCACY	1,447,980	1,466,281
PUBLIC AWARENESS	1,327,596	1,303,202
GEOSPATIAL INTELLIGENCE	8,491,359	1,714,494
TOTAL PROGRAM SERVICES	57,428,412	49,050,553
ADMINISTRATIVE & GENERAL	3,931,135	3,713,857
TOTAL FUNCTIONAL EXPENSES	\$61,359,547	\$52,764,410



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