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# PRESIDENT'S LETTER

# KEEPING YOU AHEAD OF THE CURVE

(NICB) helps its members and strategic partners Public Awareness section. — as well as law enforcement agencies, legislators, prosecutors and the American public — stay At other times, we have the cutting-edge technologies streams — such as the license plate reader program, We've been intrinsically hardwired with this spirit ahead of the curve when fighting insurance fraud that confound the criminals. For instance, after more an expanded VINCheck<sup>SM</sup> program and strategic since our founding in 1912, and it will continue to be and vehicle crime.

team of dedicated experts.

those of us out to stop them.

Take technology, for example. As technologies advance and become more mobile, so do the Here are just a few more ways we helped so that the NICB Board of Governors — and crime schemes which utilize them. Several years you stay ahead of the curve in 2016: ago, we alerted the insurance industry that thieves doors. We created an interdisciplinary team to and recovery efforts. research and analyze this mystery device — despite disbelief from many sides that it was a true problem • Our Investigations and Data Analytics teams return on membership investment that includes — and began to unravel how the device could be began creating electronic processes to enhance industry value-added activities for law enforcement

etaphorically speaking, boots and dirty put this criminal issue on the map, but also on the better secure our members' data and personally These results, and many others profiled in this hands are the starting point for how televisions of millions of Americans through our identifiable information within insurance claims. annual report, begin with our inherent belief that the National Insurance Crime Bureau media relations efforts, as you'll see in this report's

than two years of research, we launched an initiative partnerships — we tallied record revenues from these part of our DNA for generations to come. in 2016 which uses digital intelligence-gathering sources...all of which we put to work on your behalf Whether in the field or an NICB office, we're techniques to help NICB members following natural more than willing to get our hands dirty and disasters. In the Investigations section of this annual • NICB human resources processes continued willing to evaluate opportunities, take prudent risks, put boots on the ground where they can most report, you'll learn how our field operations team to evolve so that we now employ nearly 400 and continue our role as the most knowledgeable effectively support our members' needs. And designed a novel approach to access disaster sites engaged professionals who thrive within our and responsive organization in the world dedicated without fail, each of our solutions to increasingly and capture photographic images — literally as the organizational culture and can best contribute to solely to fighting insurance fraud and vehicle crime. complex crimes is built from the ground up by our wildfires, floods, hailstorms or other catastrophes productivity improvements that support members. This is only possible because of your commitment are either in progress or have immediately passed and strategic partners. — to help members evaluate a natural calamity's The NICB's unique role in detecting, deterring scope, determine their own appropriate responses to • Our new association management database, and stopping fraud and theft has continually it, and deter scam artists from preying upon their marketing campaign and related communications evolved for 104 years. But if there has been one policyholders. This advancement is only possible are helping members recognize how they can constant throughout that time, it's that there is because of our unique relationships with law better utilize our products and services to support always an ebb and flow between criminals and enforcement agencies nationwide that have trusted their own fraud-fighting efforts and boost their Joseph H. Wehrle, Jr. and relied upon the NICB for more than a century return on investment in NICB membership. to help fight fraud and theft.

- were using a mysterious device to break into We continued to expand partnerships with tech-standards. When factoring in all of our measurement vehicles without smashing windows or jimmying nology firms to support our vehicle identification metrics, 2016 was the NICB's best year ever in terms
- used to actually steal vehicles. Last year, we not only the security of claim file exchanges so we can training and public awareness.

- our non-insurance industry assessment income and eyes and ears are always open and vigilant.

- We improved our performance analysis reporting ultimately our entire membership — can better assess our progress in meeting your expectations and of business productivity and provision of tangible membership benefits. We delivered an overall 18:1

fighting insurance crime starts at the ground level: • Through the growth and diversification of Aplace where hands get dirty, boots get worn out,

> With this as our foundation, we are more than and support of our mission and vision. And for that, we are deeply grateful.

President and Chief Executive Officer



# DATA ANALYTICS

# LOOKING BEYOND THE CURVE

Mile 20/20 eyesight is not a job requirement for on. This provides a more seamless user experience, as Expansion was also on our Data Analytics radar in the future to adapt new software and technologies that systems and processes. can detect and deflect tomorrow's problems. Looking beyond the curve of where we are today, our analytics Our data analysts also expanded their view of the in coming years to analyze prescription drug fraud. experts continually implement techniques that help criminal landscape in 2016 with new visual/cluster NICB members better evaluate data so they can make analysis technology that uses spatial approaches to better Sharing our analytic knowledge and technology

quickly assess claim submissions for potential fraud referral reasons, and geographical questionable claim advanced Excel techniques. indicators at the earliest point possible. NICB members patterns. We use this insight to keep our member and can also now gather fraud-fighting information from law enforcement partners better informed, and also to NICB alerts and ISO databases through a single signal allocate NICB investigative resources to crime hot spots.

team members in our Data Analytics group, well as faster and more direct access to information that 2016. We set our sights on expanding MedAWARESM it does take a keen sense of vision to peer into can be leveraged within their own claims management alert analyses to identify potential organized activity among medical providers. And as we look toward the future, we expect to once again broaden our capabilities

smarter, faster and better-informed claims decisions. identify organized ring activity. To do this, specialized developments with NICB members is critical. Our software is used to peer into potential linkages among introductory and advanced training academies for Time is an ever-present factor during the claims process. crime groups and related entities. As a result, we can member company analysts in 2016 included new And we know from experience that fraud detection then create more comprehensive fraud alerts that help learning modules that taught them how to customize requires fast work to prevent erroneous payments. NICB members get ahead of the crime curve. Combined our data to their internal systems to more proactively Thanks to a collaboration between our Data Analytics with the development of several internal dashboards uncover potential fraud earlier in the claims process. and Information Technology teams and the Insurance linked to static and live data, our analytics teams can These courses included mapping and other visual Services Office (ISO), our members can now more now better visualize crime trends by loss types, claim technologies, charting, social media analysis and



# INVESTIGATIONS

# STRAIGHTENING THE CURVE

asic geometry teaches that the shortest distance natural catastrophes and disasters so they can better In 2016, we participated in the International Criminal NICB investigative priorities.

well as our reputation and long-standing relationships with law enforcement agencies worldwide, our Field While the Digital Intelligence Collection Initiative distribution point for stolen American vehicles. the right direction.

For example, in 2014 we surveyed NICB members faster claims payments, protect their policyholders to gather their ideas and concerns about cybercrime. from post-disaster scam artists, and save on costly Our objective then was to better understand how these catastrophe team deployment expenses. crimes affected members and whether the NICB could play a role in helping to identify and stop proliferating Of course, strong relationships are nothing new at the cyber fraud schemes. We then spent the following NICB. Ever since the 1920s when we began partnering vear conducting research, discussing cybercrime with Mexican and Canadian government and law initiatives with federal agencies and law enforcement enforcement agencies, we've known that vehicle fraud organizations, and meeting with technology firms and theft crimes are not limited to U.S. borders. Today, specializing in cybercrime detection.

better understand the scope of damages resulting from recoveries and repatriations.

between two points is a straight line. Yet as we identify potential fraud threats. We partnered with Police Organization's (INTERPOL) Formatrain project all know, insurance crime investigations never a technology consultant who we deployed to several to support stolen vehicle interdiction efforts in West follow a linear path. Bends, bows, kinks, curves and natural disaster sites with NICB special agents to Africa, and train law enforcement agencies there on tangents typically arise that impede investigations and gather digital images of damages. Hitting the ground how to detect vehicle crime activity. Organized by throw them off course. Not to mention that continual immediately following the natural catastrophe — or INTERPOL and funded by the German government, changes in information technology, delivery systems in some cases while it was still in progress — they Formatrain was a nine-country initiative (the NICB and telecommunications which affect how we transport used specialized digital technology to quickly collect, was one of only two participating U.S. organizations) ourselves, heal ourselves and protect our belongings analyze and disseminate images to members to whose teams manned border crossings in Ghana, also present opportunities for exploitation and fraud, support their catastrophe responses. Because of our Togo and Benin with access to INTERPOL and whether vehicle crimes, medical and natural disaster law enforcement relationships, we were able to gain NICB databases to facilitate interdiction efforts and fraud, cargo and specialized equipment theft, or other immediate access to various flood and storm disasters the repatriation of our members' insured vehicles. in Texas, Louisiana and North Carolina, as well as While in West Africa, we also provided NICB the wildfire in Gatlinburg, Tenn. that inflicted severe VINassist<sup>SM</sup> and VINCheck training, as well as our However, thanks to innovative technology applications, as residential and commercial property damages.

Operations teams help members avoid time-consuming is in its early stages, preliminary results from 2016 detours and keep their investigations headed in demonstrate its great promise in helping NICB members make well-informed claims and investigative decisions based upon on-the-ground intelligence, deliver

our renowned expertise is leading us to even more distant lands to support cooperative global investigative We formalized our two years of research and analysis initiatives, and help NICB members better address in 2016 to create the Digital Intelligence Collection the many legal and diplomatic curves involved with Initiative. Its initial goal is to help NICB members international stolen vehicle identifications, investigations,

vehicle identification manuals, to security personnel working at Ghana's capital port in Accra, a notorious



# TRAINING

# SUPPORTING YOUR LEARNING CURVE

schemes, the globalization of insurance crimes, and diagnostic testing, mysterious property disappearances enforcement training website. the changing technologies used not only by thieves and and recorded statements. fraud artists, but the ones we apply as well to identify and stop criminal conspiracies.

provide our members and law enforcement agencies relevant new course content. with the knowledge necessary to quickly get up to ahead of the curve.

Our online and electronic training curricula grew with the debut of the Medical Fraud Scheme Guide (now These and other efforts produced remarkable results

left from the first starting your crime-fighting involving fictitious injuries and patients, as well highest number of classroom attendees ever, a record

available on our Download Center) that details scams for NICB Training in 2016, including the second-

career or are a seasoned veteran of the battle, as medical billing fraud. In addition, we created number of new NICTA students, the highest number insurance fraud and vehicle theft can present three new online courses for the National Insurance of online course offering enrollments, and a record a steep learning curve given continually evolving Crime Training Academy (NICTA) that address number of visitors to nicbtraining.org, our law

Members and law enforcement agents are not the only ones Evolving crime schemes and the latest technological whose learning curves we support: NICB employees are responses to them also prompted us in 2016 to update also a key audience for our educational programming. NICB training programs deploy multiple approaches, many of our online and FraudSmart<sup>SM</sup> courses, Based on a member company's recommendation, formats and curricula — from basic to advanced — to including revised statistics and graphics, as well as we implemented a training program in 2016 for new NICB agents to enhance their knowledge of our members' fraud-fighting needs, claims and investigative speed, make sound decisions and improve their NICB classroom training programs continued to be processes, and business models. With cooperation from competitiveness. In 2016, we expanded our course a popular educational choice for members. Among participating members, our recently hired agents who offerings, and worked harder than ever to understand our fully booked courses was a weeklong regional lack insurance industry experience now meet with and fulfill our members' educational needs. As a medical investigations training academy in Southern special investigation units and claims representatives result, we had a banner year of results that put us all California that focused on geographic-specific fraud to learn about their operations, time constraints for issues, and a national medical investigations training processing claims and evaluating them for potential academy at our headquarters facility in Des Plaines, Ill. fraud, and how we can work together more effectively in a partnership orientation.



# LEGISLATIVE ADVOCACY

# NEGOTIATING A BLIND CURVE

rior to 2016, preventing and stopping illicit tow firm — and where appropriate, felony — laws that will when it comes to insurance crime, but are areas where and the American public.

Our expertise regarding the legal and regulatory issues during the past several years. We have long driven repair contractors who arrive at accident scenes and operations and license plate reader programs. educational efforts within the insurance industry about natural disaster sites to tempt consumers into fraudulently unscrupulous operators, especially in metropolitan areas inflating vehicle, property and automobile glass. Since their inception, we've structured NICB fraud most affected by related problems, and created greater claims...all of which can have significant financial summits in partnership with members and state "Know Before You Tow" public awareness campaign. and regulations in 2016 to have contractors licensed collective abilities to stay ahead of insurance crime.

composed of state lawmakers who focus on insurance specific legislation where required. legislation and regulation, utilized the NICB's expertise

truck operators from fleecing motorists at accident make rogue tow truck operators think twice before crime has either migrated or where public funds are scenes was like negotiating a blind curve while taking advantage of motorists at accident scenes. With not as readily available for fighting fraud. Our postdriving along a dark road...vou couldn't see around invaluable on-the-ground support from NICB agents summit recommendations addressed a wide range of it and there was no telling what lurked on the other nationwide, laws were passed in Missouri and Illinois topical concerns in these states, among them: Stronger side. To navigate through this issue, our Government in 2016 that feature harsh penalties for illicit towing, such penalties and mandatory sentencing guidelines for career Affairs Department drove a multi-year process to as fines, imprisonment, and provisions allowing victims criminals committing multiple vehicle and insurance help states address the twists and turns of combating and insurers to sue operators for illegal towing scams. fraud crimes; making it illegal to solicit vehicle accident rogue tow truck drivers who defraud NICB members In addition, we helped Pennsylvania's lawmakers get victims; developing consumer awareness campaigns ahead of abusive towing companies in their state as they about staged auto accidents; increased support for law consider future legislation.

and bonded, advocated for restrictions on repair For example, three years after we convened the Recognizing the problem's broad scope, the National rebates that entice consumers to falsify claim values, Kentucky Insurance Fraud Summit in 2013, the

in 2016 to assist in forming a model legislative bill Our 2016 vehicle theft and fraud summits were legislative experts who address ongoing fraud problems that will guide elected officials on how they can best conducted in South Carolina and New Mexico — two statewide. Together, we raised greater awareness that navigate towing abuses. We advocated for establishing states which, on the surface, might not jump to mind put fraud on the map there.

enforcement training and grassroots political action initiatives; and greater funding for additional law surrounding consent towing has grown exponentially Our Government Affairs team also targeted dishonest enforcement resources, such as bait vehicles, undercover

consumer understanding of tow truck scams through our impact on NICB members. We promoted legislation insurance trade associations so we can improve our Conference of Insurance Legislators, an organization and supported anti-solicitation provisions in state- Insurance Institute of Kentucky now has a permanent Insurance Fraud Council that includes their insurer members, law enforcement agencies and NICB



# PUBLIC AWARENESS

# HITTING A MYSTERIOUS CURVEBALL

agencies were dubious and only grainy security camera video footage existed of its usage. Yet that didn't stop us With this analysis in hand, our Communications from pursuing the truth.

technology to steal vehicles.

to members and law enforcement agencies about its tool of choice for thieves.

some can be anticipated and addressed, others can device called a "Relay Attack" unit from an overseas to inform the American public about vehicle theft be more difficult to judge and really hard to hit. company via a third-party security expert. Our extensive trends and hot spots, which continually shift based testing of the device revealed that it works on many cars upon where criminals perceive they can achieve the That was the case in 2014 when a mysterious electronic and trucks which utilize a keyless remote and push-highest profits. With theft rates on the upswing for the device began appearing in the hands of criminals who button ignition system. Not only did the device unlock past few years, our Communications team produced somehow used it to open locked vehicles, all without them, it was also able to start the majority of them, consumer-oriented public awareness campaigns that breaking a window or using tools to compromise locking thus potentially giving thieves the opportunity to steal promote and advocate common sense measures systems. No one had seen it before, law enforcement valuable vehicles without leaving a trace of evidence. such as locking doors and removing keys when exiting

group created a public awareness campaign that Finally, vehicle thieves and fraud artists never give us mesmerized national and local media, such as the a shortage of scams to document in our "Fraud Files" Today, that device is no longer a mystery. Our "Today Show" which sent a reporting team to NICB and "NICB News" stories, which we put on YouTube Communications Department worked with our Headquarters to view a demonstration of the mystery and distribute to media sources nationwide. In 2016, Investigations team and insurance industry resources device's ability to gain entry and start vehicles, some of the issues we covered included Craigslist sales to hit that mysterious curveball out of the park Further, our mystery device video production achieved scams, million dollar health care fraud schemes, tow with a public awareness effort that dramatically more than 100,000 views on YouTube, and the story truck operator fraud and incidences of contractor demonstrated how thieves were capitalizing on a new has been covered by hundreds of national and local fraud following natural disasters nationwide. print and broadcast media outlets. We are now teaming with vehicle manufacturers to keep them NICB public awareness efforts about the so-called apprised of our efforts so, together, we can develop mystery device began in 2014 with our general warning technologies to prevent such devices from being the

s we all know, life throws us curveballs. And while existence. We went further in 2016 by purchasing a Also in 2016, we maintained our long-standing efforts vehicles — to help get that theft curve back into decline.



# MEMBERSHIP

## **BOOSTING THE UTILIZATION CURVE**

or 104 years, the NICB has partnered with members and invoicing. With it, we have new opportunities to crime. Our membership survey is a perfect example. response times to inquiries and concerns.

While reviewing the 2015 survey's results and feedback, The association management system also allows us to we recognized some obvious opportunities to boost more effectively schedule and track personal interactions our members' usage of NICB programs and services. with NICB members. Together with NICB agents Greater utilization leads to more powerful results and field managers, our membership directors are in fighting insurance crime and a higher return today arranging more one-on-one meetings with on NICB investment for members. However, that members to analyze their fraud-fighting needs. review survey also revealed some obstacles inhibiting their utilization of NICB products and services that members' usage patterns.

To boost the utilization curve, our Membership and tracked within the database. Marketing Department pursued several programs, campaigns and technologies. Among them was the We also rolled out a new NICB member benefits liaison management, membership communications battling insurance crime.

to identify opportunities for battling insurance expand member relationships, as well as improve our

could enhance return on membership investment, and ensure appropriate follow-up efforts are deployed and

installation of an association management database familiarization campaign designed to improve product system that captures all relevant information about every and service utilization rates through expanded NICB member, which is no small feat considering communications and awareness-building initiatives. our 1,100-plus members and strategic partners 2016 was the campaign's first full year of implementypically each have multiple points of contact within tation and, as a result, we have already documented their organizations engaging with the NICB. In increases in Fore CAST report downloads and NICTA its first full year of operation during 2016, this training enrollments...just two examples of how database became our one-stop resource for member we help our members stay ahead of the curve when



# MEMBERSHIP LISTINGS

## ACTIVE GROUPS IN 2016

Castle Key Insurance Company

Charter National Life Insurance Company

Encompass Floridian Indemnity Company

Encompass Floridian Insurance Company

AAA OF THE CAROLINAS - MEMBERS Members Insurance Company

AAA OF THE CAROLINAS - UNIVERSAL Universal Insurance Company (NC)

### ACCC INSURANCE COMPANY **ACCESS INSURANCE COMPANY**

### **ACE USA GROUP**

ACE American Insurance Company ACE Fire Underwriters Insurance Company ACE Insurance Company of the Midwest ACE Property and Casualty Insurance Company AGRI General Insurance Company Atlantic Employers Insurance Company Bankers Standard Fire and Marine Company Bankers Standard Insurance Company Century Indemnity Company Combined Insurance Company of America Illinois Union Insurance Company Indemnity Insurance Company of North America Insurance Company of North America Pacific Employers Insurance Company Penn Millers Insurance Company Westchester Fire Insurance Company Westchester Surplus Lines Insurance Company

Aeais Security Insurance Company American Sentinel Insurance Company

Accident Fund General Insurance Company Accident Fund Insurance Company of America Accident Fund National Insurance Company Compwest Insurance Company Third Coast Underwriters United Wisconsin Insurance Company

ALINSCO INSURANCE COMPANY ALLIANCE INSURANCE COMPANIES

Alliance Indemnity Company

### **AEGIS GROUP**

Allstate Life Insurance Company of New York Allstate New Jersey Insurance Company Allstate New Jersey Property and Casualty Insurance

Allstate North America Insurance Company Allstate Texas Llovd's Allstate Vehicle & Property Insurance Company

American Heritage Life

Alliance Insurance Company, Inc.

### **ALLIANZ U.S. GROUP**

Allianz Global Risks U.S. Insurance Company Allianz Life Insurance Company of New York Allianz Life Insurance Company of North America Allianz Underwriters Insurance Company American Automobile Insurance Company American Insurance Company Associated Indemnity Corporation Chicago Insurance Company Euler American Credit Indemnity Company Fireman's Fund Indemnity Corporation Fireman's Fund Insurance Company Fireman's Fund Insurance Company of Hawaii, Inc. Fireman's Fund Insurance Company of Ohio Interstate Fire & Casualty Company Jefferson Insurance Company National Surety Corporation San Francisco Reinsurance Company

### **ALLSTATE INSURANCE GROUP**

**ALIC Reinsurance Company** Allstate Assurance Company Allstate County Mutual Insurance Company Allstate Fire & Casualty Insurance Company Allstate Indemnity Company Allstate Insurance Company

Allstate Property and Casualty Insurance Company Castle Key Indemnity Company

Farmers Alliance Mutual Insurance Company

### **ALLIANCE UNITED INSURANCE COMPANY**

Encompass Home and Auto Insurance Company AGCS Marine Insurance Company Encompass Indemnity Company Encompass Independent Insurance Company Encompass Insurance Company **Encompass Insurance Company of America Encompass Insurance Company of Massachusetts** Encompass Insurance Company of New Jersey Encompass Property and Casualty Company **Encompass Property and Casualty Insurance** Company of New Jersey Esurance Insurance Company

Esurance Insurance Company of New Jersey Esurance Property and Casualty Insurance Company First Colonial Insurance Company Intramerica Life Insurance Company Lincoln Benefit Life Company North Light Specialty Insurance Company (North Light) Northbrook Indemnity Company Surety Life Insurance Company

### ALLY INSURANCE HOLDINGS, INC.

CIM Insurance Corporation MIC Property and Casualty Insurance Corporation Motors Insurance Corporation

### **AMERCO CORP. GROUP** Amerco Corp.

North American Fire & Casualty Insurance Company American National Lloyds Insurance Company Repwest Insurance Company

### AMERICAN ALLIANCE CASUALTY COMPANY

### **AMERICAN FAMILY INSURANCE GROUP**

American Family Insurance Company United Farm Family Insurance Company American Family Life Insurance Company American Family Mutual Insurance Company American Standard Insurance Company of Ohio American Standard Insurance Company of Wisconsin General Automobile Insurance Company, Inc. Ameriprise Insurance Company

IDS Property Casualty Insurance Company Homesite Insurance Company **AMICA MUTUAL GROUP** Homesite Insurance Company of California Amica Life Insurance Company Homesite Insurance Company of Florida Amica Lloyds of Texas Homesite Insurance Company of Georgia Amica Mutual Insurance Company Homesite Insurance Company of Illinois Amica Property and Casualty Insurance Company Homesite Insurance Company of New York Homesite Insurance Company of the Midwest

Homesite Indemnity Company

Homesite Lloyds of Texas

Midvale Indemnity Company

Midvale Indemnity Company

Permanent General Assurance Corporation

American Family Mutual Insurance Company

American Standard Insurance Company of Ohio

**AMERICAN MODERN INSURANCE GROUP** 

American Family Home Insurance Company

American Modern Home Insurance Company

American Modern Insurance Company of Florida

American Modern Lloyds Insurance Company

American Modern Select Insurance Company

American Southern Home Insurance Company

American Western Home Insurance Company

**AMERICAN NATIONAL P&C GROUP** 

Annac Louisiana Insurance Company

Pacific Property & Casualty Company

INC. (TARIC)

Farm Family Casualty Insurance Company

First Marine Insurance Company

American Modern Surplus Lines Insurance Company

American National County Mutual Insurance Company

American National General Insurance Company

American National Property and Casualty Company

Permanent General Assurance Corporation of Ohio

American Standard Insurance Company of Wisconsin

**ANCHOR INSURANCE HOLDINGS GROUP** 

Anchor General Insurance Company Pacific Star Insurance Company

### ARBELLA INSURANCE GROUP Arbella Indemnity Insurance Company

Arhella Mutual Insurance Company Arhella Protection Insurance Company, Inc Commonwealth Mutual Insurance Company Commonwealth Reinsurance Company Covenant Insurance Company

### **ASCENDANT COMMERCIAL INSURANCE** COMPANY

ASPIRE GENERAL INSURANCE COMPANY ASSURANCEAMERICA INSURANCE COMPANY

### **ASSURANT SOLUTIONS**

American Bankers Insurance Company of Florida American Bankers Life Assurant Company of FL American Security Insurance Company Caribbean American Property Insurance Company Reliable Lloyds Insurance Company Standard Guaranty Insurance Company Voyager Indemnity Insurance Company

### ATLAS FINANCIAL HOLDINGS GROUP

American Country Insurance Company American Service Insurance Company, Inc. **Gateway Insurance Company** Global Liberty Insurance Company of New York

AMERICAN ROAD INSURANCE COMPANY. **AUTO CLUB INSURANCE COMPANY OF FLORIDA AUTO CLUB SOUTH INSURANCE COMPANY** AMERIPRISE INSURANCE COMPANY

### **AUTO-OWNERS INSURANCE GROUP**

Auto-Owners Insurance Company Home-Owners Insurance Company Owners Insurance Company Property-Owners Insurance Company Southern-Owners Insurance Company

### **BALDWIN & LYONS GROUP**

Protective Insurance Company Sagamore Insurance Company

### **BCS INSURANCE GROUP**

4Ever Life Insurance Company **BCS Insurance Company** Plans Liability Insurance Company

### BERKSHIRE HATHAWAY INSURANCE GROUP

Columbia Insurance Company **GEICO Advantage Insurance Company** GEICO Casualty Company GEICO Choice Insurance Company **GEICO County Mutual Insurance Company** GEICO General Insurance Company **GEICO Indemnity Company GEICO Secure Insurance Company** Government Employees Insurance Company National Fire & Marine Insurance Company National Indemnity Company National Indemnity Company of Mid-America

National Indemnity Company of the South

National Liability & Fire Insurance Company

Seaworthy Insurance Company - BoatUS

### **BRETHREN MUTUAL INSURANCE COMPANY, T**

### **BRICKSTREET MUTUAL INSURANCE COMPANY**

BrickStreet Mutual Insurance Company NorthStone Insurance Company PinnaclePoint Insurance Company SummitPoint Insurance Company

### CALIFORNIA CASUALTY GROUP

California Casualty & Fire Insurance Company California Casualty General Insurance Company of

### California Casualty Indemnity Exchange California Casualty Insurance Company

### CANAL GROUP

Canal Indemnity Company Canal Insurance Company

### **CAPITAL INSURANCE GROUP**

California Capital Insurance Company

Eagle West Insurance Company Monterey Insurance Company Nevada Capital Insurance Company

### CAPITOL INSURANCE COMPANY

### CAROLINA CASUALTY INSURANCE COMPANY CATERPILLAR INSURANCE COMPANY

### CC SERVICES, INC.

Cotton States Mutual Insurance Company Country Casualty Insurance Company Country Mutual Insurance Company Country Preferred Insurance Company Holyoke Mutual Insurance Company in Salem Middlesex Mutual Assurance Company Modern Service Insurance Company MSI Insurance Company Shield Insurance Company

### **CEM INSURANCE COMPANY**

### CENTENNIAL CASUALTY COMPANY CENTURY-NATIONAL INSURANCE COMPANY

### CHUBB GROUP OF INSURANCE COMPANIES

Chubb Custom Insurance Company Chubb Indemnity Insurance Company Chubb Insurance Company of New Jersey Chubb Llovds Insurance Company of Texas Chubb National Insurance Company Executive Risk Indemnity. Inc. Executive Risk Specialty Insurance Company Federal Insurance Company Great Northern Insurance Company

### Northwestern Pacific Indemnity Company Pacific Indemnity Company Texas Pacific Indemnity Company

Viailant Insurance Company CINCINNATI FINANCIAL CORPORATION

### Cincinnati Casualty Company. The

Cincinnati Indemnity Company, The Cincinnati Insurance Company The Cincinnati Specialty Underwriter, The

### CITIZENS PROPERTY INSURANCE CORPORATION

### **CIVIL SERVICE EMPLOYEES GROUP (CSE)**

Civil Service Employees Insurance Company CSE Safequard Insurance Company

### CNA INSURANCE COMPANIES

American Casualty Company of Reading, Pennsylvania Columbia Casualty Company Continental Casualty Company Continental Insurance Company Continental Insurance Company of New Jersey. The National Fire Insurance Company of Hartford Surety Bonding Company of America Transportation Insurance Company Universal Surety of America Valley Forge Insurance Company Western Surety Company

### COMMONWEALTH CASUALTY COMPANY

### CONCORD GROUP INSURANCE COMPANIES

Concord General Mutual Insurance Company Green Mountain Insurance Company, Inc. State Mutual Insurance Company (ME) Sunapee Mutual Fire Insurance Company Vermont Accident Insurance Company, Inc

### **COREPOINTE INSURANCE COMPANY**

## COMPANY

### **CSAA INSURANCE GROUP, A AAA INSURER**

CSAA Affinity Insurance Company CSAA Fire & Casualty Insurance Company CSAA General Insurance Company CSAA Insurance Exchange CSAA Mid-Atlantic Insurance Company CSAA Mid-Atlantic Insurance Company of New Jersey

### **CUNA MUTUAL GROUP**

### **CURE AUTO INSURANCE**

### **DIRECT GENERAL INSURANCE COMPANY**

Atlantic States Insurance Company Doneaal Mutual Insurance Company

Le Mars Insurance Company Michigan Insurance Company Peninsula Indemnity Company Peninsula Insurance Company Sheboyaan Falls Insurance Company Southern Insurance Company of Virginia Southern Mutual Insurance Company

### DTRIC INSURANCE COMPANY, LIMITED

### **ELECTRIC INSURANCE COMPANY ELEPHANT INSURANCE COMPANY**

### **EMC INSURANCE COMPANIES** Dakota Fire Insurance Company

Illinois EMCASCO Insurance Company

Erie Family Life Insurance Company

Erie Insurance Company of New York

Flagship City Insurance Company

**Fverest Indemnity Insurance Company** 

Everest National Insurance Company

**FAIRFAX FINANCIAL GROUP** 

Crum & Forster Indemnity Company

Crum & Forster Insurance Company

Fairmont Specialty Insurance Company

First Mercury Insurance Company

Zenith Insurance Company

ZNAT Insurance Company

Zenith Star Insurance Company

North River Insurance Company, The

United States Fire Insurance Company

American Underwriters Insurance Company

Crum & Forster Underwriters Company of Ohio

Erie Insurance Property & Casualty Company

**ERIE INSURANCE GROUP** 

Erie Insurance Company

Erie Insurance Exchange

**EVEREST RE GROUP** 

Union Insurance Company of Providence

Ohio The

EMC Insurance Companies EMC Property and Casualty Company EMC Reinsurance Company **EMCASCO Insurance Company** Employers Modern Life Company Farm and City Insurance Company

### CORNERSTONE NATIONAL INSURANCE

### COUNTRY-WIDE INSURANCE COMPANY

### CRUSADER INSURANCE COMPANY

Everest Reinsurance Company **CUMIS Insurance Society. Inc. Everest Security Insurance Company** 

### DIRECT AUTO INSURANCE COMPANY

### Direct General Insurance Company

Direct General Insurance Company of Louisiana Direct General Insurance Company of Mississippi Direct Insurance Company Direct National Insurance Company

### **DONEGAL INSURANCE GROUP**

### **FALCON INSURANCE GROUP**

Falcon Insurance Company **FARMERS INSURANCE EXCHANGE** 

21st Century Advantage Insurance Company 21st Century Assurance Company 21st Century Auto Insurance Company of New Jersey

> 21st Century Casualty Company 21st Century Centennial Insurance Company

21st Century Indemnity Insurance Company 21st Century Insurance Company

21st Century Insurance Company of the Southwest

21st Century National Insurance Company, Inc. 21st Century North America Insurance Company

21st Century Pacific Insurance Company 21st Century Pinnacle Insurance Company of New Jersey

21st Century Preferred Insurance Company 21st Century Premier Insurance Company

21st Century Superior Insurance Company of California, Inc. American Federation Insurance Company

Hamilton Mutual Insurance Company of Cincinnati. American Pacific Insurance Company, Inc Bristol West Casualty Insurance Company Bristol West Insurance Company

Bristol West Preferred Insurance Company

Civic Property and Casualty Company Coast National Insurance Company

Exact Property and Casualty Company Farmers Insurance Company of Arizona

Farmers Insurance Company of Idaho Farmers Insurance Company of Oregon

Farmers Insurance Company of Washington

Farmers Insurance Company, Inc.

Farmers Insurance Exchange Farmers Insurance Hawaii, Inc.

Farmers Insurance of Columbus, Inc

Farmers New Century Insurance Company Farmers New World Life Insurance Company

Farmers Reinsurance Company

Farmers Texas County Mutual Insurance Company Fire Insurance Exchange

Foremost County Mutual Insurance Company Foremost Insurance Company of Grand Rapids, Michigan

Foremost Lloyds of Texas Foremost Property and Casualty Insurance Company

Foremost Signature Insurance Company Illinois Farmers Insurance Company

Mid-Century Insurance Company Mid-Century Insurance Company of Texas Neighborhood Spirit Property and Casualty Company New Hampshire Indemnity Company, Inc. Security National Insurance Company (FL) Texas Farmers Insurance Company Truck Insurance Exchange

### FCCI INSURANCE GROUP, INC.

FEDERATED MUTUAL GROUP

Brierfield Insurance Company FCCI Advantage Insurance Company FCCI Commercial Insurance Company FCCI Insurance Company Monroe Guaranty Insurance Company National Trust Insurance Company

### Federated Mutual Insurance Company Federated Service Insurance Company

FIRST ACCEPTANCE INSURANCE GROUP First Acceptance Insurance Company of Georgia, Inc. First Acceptance Insurance Company of Tennessee First Acceptance Insurance Company, Inc.

### FIRST AMERICAN CORPORATION

First American Home Buvers Protection Corp. First American Property & Casualty Insurance Company First American Specialty Insurance Company

### FIRST CHICAGO INSURANCE COMPANY

### FLORISTS' MUTUAL GROUP

Florists' Insurance Company Florists' Mutual Insurance Company

### FOUNDERS INSURANCE COMPANY

### FRANKENMUTH GROUP

Ansur America Insurance Company Asure Worldwide Insurance Company Fortuity Insurance Company Frankenmuth Mutual Insurance Company Patriot Insurance Company

### **GEORGIA FARM BUREAU GROUP**

Georgia Farm Bureau Casualty Insurance Company Georgia Farm Bureau Mutual Insurance Company

### **GEOVERA HOLDINGS INC., GROUP**

GeoVera Insurance Company GeoVera Security Insurance Company GeoVera Specialty Insurance Company Pacific Select Property Insurance Company

## **GERMANIA MUTUAL GROUP**

Germania Farm Mutual Insurance Association Germania Fire & Casualty Company Germania Insurance Company

Germania Select Insurance Company Texas Heritage Insurance Company

### **GOAUTO INSURANCE COMPANY**

### **GRANGE MUTUAL CASUALTY GROUP**

Grange Indemnity Insurance Company Grange Insurance Company of Michigan Grange Mutual Casualty Company Grange Property & Casualty Insurance Company Integrity Mutual Insurance Company Integrity Property & Casualty Insurance Company Trustaard Insurance Company

### **GREAT AMERICAN PROPERTY AND CASUALTY INSURANCE GROUP**

American Empire Insurance Company American Empire Surplus Lines Insurance Company **Rridaefield Casualty Insurance Company** Bridgefield Employers Insurance Company Great American Alliance Insurance Company Great American Assurance Insurance Company Great American Casualty Insurance Company Great American Contemporary Insurance Great American E & S Insurance Company Great American Fidelity Insurance Company Great American Insurance Company Great American Insurance Company of New York Great American Lloyd's Insurance Company Great American Protection Insurance Company

Great American Security Insurance Company Great American Spirit Insurance Company Mid-Continent Assurance Company Mid-Continent Casualty Company

Mid-Continent E & S Insurance Company National Interstate Insurance Company National Interstate Insurance Company of Hawaii, Inc. Oklahoma Surety Company Republic Indemnity Company of America

### Vanliner Insurance Company **GREATER NEW YORK GROUP GNY Custom Insurance Company**

Republic Indemnity of California

Triumphe Casualty Company

Greater New York Mutual Insurance Company Insurance Company of Greater New York Strathmore Insurance Company

### **GUARD INSURANCE GROUP** AmGUARD Insurance Company EastGUARD Insurance Company

### **NorGUARD Insurance Company** WestGUARD Insurance Company

### GUIDEONE INSURANCE

GuideOne American Life Insurance Company GuideOne Elite Insurance Company GuideOne Life Insurance Company GuideOne Lloyds Insurance Company GuideOne Mutual Insurance Company GuideOne National Insurance Company GuideOne Property & Casualty Insurance Company GuideOne Specialty Mutual Insurance Company

### HALLMARK FINANCIAL SERVICES, INC.

American Hallmark Insurance Company of Texas Hallmark County Mutual Insurance Company Hallmark Insurance Company Hallmark National Insurance Company Hallmark Specialty Insurance Company Texas Builders Insurance Company

### HANOVER INSURANCE GROUP

AIX Specialty Insurance Company Allmerica Financial Alliance Insurance Company Allmerica Financial Benefit Insurance Company Campmed Casualty and Indemnity Citizens Insurance Company of America Citizens Insurance Company of Illinois Citizens Insurance Company of Ohio Citizens Insurance Company of the Midwest Hanover American Insurance Company Hanover Insurance Company Hanover Lloyd's Insurance Company Hanover National Insurance Company Hanover New Jersey Insurance Company Massachusetts Bay Insurance Company NOVA Casualty Company Professionals Direct Insurance Company

### HARFORD GROUP

Verlan Fire Insurance Company, MD

Firstline National Insurance Company Harford Mutual Insurance Companies, The

### HARTFORD INSURANCE GROUP, THE First State Insurance Company Hartford Accident and Indemnity Company

Hartford Casualty Insurance Company Hartford Financial Services - WC Hartford Fire Insurance Company Hartford Insurance Company of Illinois

GuideOne America Insurance Company

Hartford Insurance Company of the Southeast Hartford Lloyd's Insurance Company Hartford Underwriters Insurance Company New England Insurance Company Nutmea Insurance Company Pacific Insurance Company, Ltd. Property and Casualty Insurance Company of Hartford Sentinel Insurance Company, Ltd. Trumbull Insurance Company Twin City Fire Insurance Company

Hartford Insurance Company of the Midwest

### HASTINGS MUTUAL INSURANCE COMPAN

HCC INSURANCE HOLDINGS, INC. American Contractors Indemnity Company Avemco Insurance Company

**HCC Specialty Insurance Company** Houston Casualty Company Pioneer General Insurance Company

### **United States Surety Company US Specialty Insurance Company**

**AUTOMOBILE CLUB** 

### HM Casualty Insurance Company HISCOX INSURANCE GROUP

Hiscox Insurance Company Inc. HORACE MANN INSURANCE GROUP

Highmark Casualty Insurance Company

Acceptance Casualty Insurance Company

### Horace Mann Insurance Company

Horace Mann Lloyds Horace Mann Property & Casualty Insurance Company Teachers Insurance Company

### **HYUNDAI MARINE & FIRE INSURANCE** COMPANY, LTD.

HIGHMARK, INC.

Acceptance Indemnity Insurance Company Commercial Alliance Insurance Company Harco National Insurance Company Occidental Fire & Casualty Company of North Carolina Service Insurance Company Transquard Insurance Company of America. Inc. Wilshire Insurance Company

### ICW GROUP

Explorer American Insurance Company Explorer Insurance Company, The Independence Casualty & Surety Company Insurance Company of the West

### IFA INSURANCE COMPANY

### IMT GROUP, THE

IMT Insurance Company (Mutual) Wadena Insurance Company

### **INFINITY PROPERTY & CASUALTY** INSURANCE GROUP

Infinity Assurance Insurance Company Infinity Auto Insurance Company Infinity Casualty Insurance Company Infinity County Mutual Insurance Company Infinity Indemnity Insurance Company Infinity Insurance Company Infinity Preferred Insurance Company Infinity Safeguard Insurance Company Infinity Security Insurance Company Infinity Select Insurance Company Infinity Standard Insurance Company

### INSUREMAX INSURANCE COMPANY

# INTERINSURANCE EXCHANGE OF THE

AAA Texas County Mutual Insurance Company **Auto Club Casualty Company** Auto Club Family Insurance Company Auto Club Indemnity Company Automobile Club of Southern California Life Insurance Company

Interinsurance Exchange of the Automobile Club

Interinsurance Exchange of the Automobile Club –

### Automobile Club of MO ISLAND INSURANCE GROUP

Island Insurance Company, Ltd. Island Premier Insurance Company, Ltd. Tradewind Insurance Company, Ltd.

### KEMPER CORPORATION

Alpha Property & Casualty Insurance Company Capital County Mutual Fire Insurance Company Financial Indemnity Company Kemper Direct Insurance Company Kemper Home Services

Kemper Preferred Kemper Specialty

Merastar Insurance Company Mutual Savinas Fire Insurance Company National Merit Insurance Company Old Reliable Casualty Company

Hillstar Insurance Company

Response Insurance Company Response Worldwide Direct Auto Insurance Company Response Worldwide Insurance Company Union National Fire Insurance Company Unitrin Advantage Insurance Company Unitrin Auto and Home Insurance Company Unitrin County Mutual Insurance Company Unitrin Direct Property & Casualty Company Unitrin Preferred Insurance Company Unitrin Safeguard Insurance Company Valley Property & Casualty Insurance Company Warner Insurance Company

# KENTUCKY EMPLOYERS' MUTUAL INSURANCE

### KENTUCKY FARM BUREAU GROUP

FB Insurance Company Kentucky Farm Bureau Mutual Insurance Company

**KEY INSURANCE COMPANY** 

KINGSWAY AMERICA GROUP

KINGSTONE INSURANCE COMPANY

Mendakota Insurance Company

Mendota Insurance Company

LANCER INSURANCE GROUP

Lancer Insurance Company North Sea Insurance Company

### LEBANON VALLEY INSURANCE COMPANY

### LIBERTY MUTUAL GROUP

America First Insurance Company America First Lloyd's Insurance Company American Economy Insurance Company American Fire and Casualty Company American States Insurance Company American States Insurance Company of Texas American States Lloyds Insurance Company American States Preferred Insurance Company Colorado Casualty Insurance Company Consolidated Insurance Company Employers Insurance of Wausau A Mutual Company Excelsior Insurance Company First Liberty Insurance Corporation. The First National Insurance Company of America General Insurance Company of America Golden Egale Insurance Corporation Hawkeye Security Insurance Company Indiana Insurance Company Insurance Company of Illinois

AutoOne Insurance Company Interboro Insurance Company

### MAPFRE/COMMERCE INSURANCE

American Commerce Insurance Company Citation Insurance Company (MA) Commerce Insurance Company, The Commerce West Insurance Company MAPERE Insurance Company MAPFRE Insurance Company of Florida MAPFRE Insurance Company of New York

Alterra America Insurance Company Alterra Excess & Surplus Insurance Company Alterra Reinsurance USA Inc. Associated International Insurance Company Deerfield Insurance Company Essentia Insurance Company Essex Insurance Company **Evanston Insurance Company** FirstComp Insurance Company Markel American Insurance Company

### MARYLAND AUTOMOBILE INSURANCE FUND

### MAYA ASSURANCE COMPANY

### **MEMIC GROUP**

MEMIC Casualty Company

MERCHANTS INSURANCE GROUP Merchants Mutual Insurance Company Merchants National Insurance Company Merchants Preferred Insurance Company

### American Mercury Insurance Company

American Mercury Lloyds Insurance Company Lova Casualty Insurance Company California Automobile Insurance Company Mercury Casualty Company Young America Insurance Company Mercury County Mutual Insurance Company

### **MAGNA CARTA COMPANIES** Paramount Insurance Company

Public Service Mutual Insurance Company **Western Select Insurance Company** 

Liberty County Mutual Insurance Company

Liberty Life Assurance Company of Boston

Liberty Mutual Mid-Atlantic Insurance Company

LM Property and Casualty Insurance Company

Montgomery Mutual Insurance Company, The

Liberty Mutual Personal Insurance Company

Liberty Northwest Insurance Corporation

Liberty Personal Insurance Company

LM General Insurance Company

LM Insurance Corporation

Liberty Surplus Insurance Corporation

Mid-American Fire & Casualty Company

Midwestern Indemnity Company, The

National Insurance Association

Netherlands Insurance Company

North Pacific Insurance Company

Ohio Security Insurance Company

Peerless Insurance Company

Ohio Casualty Insurance Company, The

Oregon Automobile Insurance Company

Peerless Indemnity Insurance Company

Safeco Insurance Company of America

Safeco Insurance Company of Illinois

Safeco Insurance Company of Indiana

Safeco Insurance Company of Oregon

Safeco National Insurance Company

Wausau Business Insurance Company

Wausau General Insurance Company

West American Insurance Company

**LOYA GROUP** 

Lova Insurance Company

Vision Insurance Company

Wausau Underwriters Insurance Company

Safeco Surplus Lines Insurance Company

Safeco Lloyds Insurance Company

San Diego Insurance Company

Liberty Insurance Corporation

Liberty Lloyds of Texas

Liberty Insurance Underwriters, Inc.

Liberty Mutual Fire Insurance Company

Liberty Mutual Insurance Company

MAIDSTONE INSURANCE CO.

AutoOne Select Insurance Company

### MARKEL CORPORATION GROUP

### Markel Insurance Company

Maine Employers' Mutual Insurance Company MEMIC Indemnity Company

### MERCURY GENERAL GROUP

California General Underwriters Insurance Company

Mercury Indemnity Company of America Mercury Indemnity Company of Georgia Mercury Insurance Company

Mercury Insurance Company of Florida Mercury Insurance Company of Georgia NATIONAL GENERAL INSURANCE

Mercury Insurance Company of Illinois Mercury National Insurance Company Workmen's Auto Insurance Company

### **METLIFE AUTO & HOME GROUP**

Economy Fire & Casualty Company Economy Preferred Insurance Company Economy Premier Assurance Company Metropolitan Casualty Insurance Company Metropolitan Direct Property and Casualty Insurance Metropolitan General Insurance Company

Metropolitan Group Property and Casualty Insurance

Metropolitan Lloyds Insurance Company of Texas Metropolitan Property and Casualty Insurance Company

### METROMILE INSURANCE COMPANY

MGA INSURANCE COMPANY, INC.

MICHIGAN BASIC PROPERTY INSURANCE ASSOCIATION

### MITSUI SUMITOMO GROUP

Mitsui Sumitomo Insurance Company of America Mitsui Sumitomo Insurance USA. Inc.

### MOTORISTS INSURANCE GROUP, THE

Consumers Insurance USA. Inc. Iowa American Insurance Company Iowa Mutual Insurance Company MICO Insurance Company Motorist Life Insurance Company Motorists Commercial Mutual Insurance Company Motorists Mutual Insurance Company Phenix Mutual Fire Insurance Company Wilson Mutual Insurance Company

### MUNICH RE AMERICA, INC.

American Alternative Insurance Corporation Hartford Steam Boiler Inspection and Insurance

Hartford Steam Boiler Inspection and Insurance Company of CT

Princeton Excess & Surplus Lines Insurance **MUTUAL OF ENUMCLAW INSURANCE COMPANY** 

Enumclaw Property and Casualty Insurance Company Mutual of Enumciaw Insurance Company

MANAGEMENT CORPORATION

Agent Alliance Insurance Company

Imperial Fire and Casualty Insurance Company Integon Casualty Insurance Company Integon General Insurance Corporation Integon Indemnity Corporation Integon National Insurance Company Integon Preferred Insurance Company MIC General Insurance Corporation

National Automotive Insurance Company National General Assurance Company National General Insurance Company National General Insurance Company Online, Inc. National General Insurance Holding Corporation

New South Insurance Company Personal Express Insurance Company

### NATIONS INSURANCE COMPANY

### **NATIONWIDE INSURANCE COMPANIES**

Allied Insurance Company of America **ALLIED Property and Casualty Insurance Company** AMCO Insurance Company Colonial County Mutual Insurance Company

Crestbrook Insurance Company Depositors Insurance Company Farmland Mutual Insurance Company

Freedom Specialty Insurance Company Harlevsville Insurance Company Harleysville Insurance Company of New Jersey Harleysville Lake States Insurance Company

Harlevsville Life Insurance Company Harlevsville Preferred Insurance Company Harlevsville Worcester Insurance Company National Casualty Company

Nationwide Insurance Company of America

Nationwide Insurance Company of Florida

Nationwide Mutual Fire Insurance Company

Scottsdale Surplus Lines Insurance Company

Nationwide Property and Casualty Insurance Company

Nationwide Mutual Insurance Company

Scottsdale Indemnity Company

Scottsdale Insurance Company

Veterinary Pet Insurance Company

Titan Indemnity Company

Titan Insurance Company

Nationwide Lloyds

Nationwide Affinity Insurance Company of America Nationwide Aaribusiness Insurance Company

**OHIO MUTUAL INSURANCE GROUP** Nationwide Assurance Company CASCO Indemnity Company Nationwide General Insurance Company Ohio Mutual Insurance Company Nationwide Indemnity Company

United Ohio Insurance Company

Victoria Automobile Insurance Company

Victoria Electra Insurance Company

Victoria Fire and Casualty Company

Victoria Select Insurance Company

Victoria Specialty Insurance Company

Western Heritage Insurance Company

**NEVADA GENERAL INSURANCE COMPANY** 

**NEW JERSEY MANUFACTURERS GROUP** 

New Jersey Manufacturers Insurance Company

New Jersey Casualty Insurance Company

New Jersey MFG SIU Staff

New Jersey Re-Insurance Company

**NLC INSURANCE COMPANIES** 

Thames Insurance Company, Inc.

Danbury Insurance Company

New Jersey Indemnity Insurance Company

Hingham Mutual Fire Insurance Company

NORFOLK AND DEDHAM GROUP, THE

Dorchester Mutual Insurance Company

Fitchburg Mutual Insurance Company

NYCM INSURANCE GROUP

A. Central Insurance Company

OCEAN HARBOR GROUP

Safe Harbor Insurance Company

Zephyr Insurance Company, Inc.

**OHIO INDEMNITY COMPANY** 

New London County Mutual Insurance Company

Norfolk and Dedham Mutual Fire Insurance Company

New York Central Mutual Fire Insurance Company

Ocean Harbor Casualty Insurance Company

### OKLAHOMA FARM BUREAU GROUP

AgSecurity Insurance Company Oklahoma Farm Bureau Mutual Insurance Company

### **ONEBEACON INSURANCE GROUP**

Atlantic Specialty Insurance Homeland Insurance Company of DE Homeland Insurance Company of New York OBI America Insurance Company OBI National Insurance Company

OOIDA RISK RETENTION GROUP, INC. Commercial Truck Claims Management

ASSOCIATION

High Point Property & Casualty Insurance Palisades Insurance Company Palisades Property & Casualty Insurance Palisades Safety and Insurance Association

PARAMOUNT INSURANCE COMPANY - MD Paramount Insurance Company

Farmers Automobile Insurance Association Pekin Insurance Company

### PINNACOL ASSURANCE

PLYMOUTH ROCK COMPANIES

Mt. Washington Assurance Corporation Pilarim Insurance Company Plymouth Rock Assurance Corporation

### PMA CAPITAL CORPORATION

Manufacturers Alliance Insurance Company Pennsylvania Manufacturers' Association Insurance

### PREFERRED MUTUAL INSURANCE COMPANY

### PROASSURANCE CORPORATION

American Medical Insurance Exchange Eastern Advantage Assurance Company Eastern Alliance Insurance Company MEDMARC Casualty Insurance Company Noetic Specialty Insurance Company PACO Assurance Company, Inc. Podiatry Insurance Company of America ProAssurance Casualty Company ProAssurance Indemnity Company, Inc. ProAssurance Specialty Insurance Company, Inc.

Drive New Jersey Insurance Company Mountain Laurel Assurance Company

# PALISADES SAFETY AND INSURANCE

High Point Preferred Insurance Plymouth Rock Management Company of New Jersey Teachers Auto Insurance Company of New Jersey Twin Lights Insurance Company

PEACHTREE CASUALTY INSURANCE COMPANY

### **PEKIN INSURANCE COMPANY**

### Pinnacol Insurance Company

Bunker Hill Insurance Company

## Pennsylvania Manufacturers Indemnity Company

Allied Eastern Indemnity Company

### **PROGRESSIVE GROUP**

Artisan and Truckers Casualty Company

# National Continental Insurance Company

Progressive Advanced Insurance Company Progressive American Insurance Company rogressive Bayside Insurance Company Progressive Casualty Insurance - CT Progressive Casualty Insurance Company Progressive Choice Insurance Company Progressive Classic Insurance Company Progressive Commercial Casualty Company Progressive County Mutual Insurance Company Progressive Direct Insurance - CT Progressive Direct Insurance Company Progressive Express Insurance Company Progressive Freedom Insurance Company Progressive Garden State Insurance Company

Progressive Gulf Insurance Company

Progressive MAX Insurance - CT

Progressive Max Insurance Company

Progressive Northern Insurance - CT

Progressive Michigan Insurance Company

**Progressive Mountain Insurance Company** 

Progressive Northern Insurance Company

Progressive Paloverde Insurance Company

Progressive Preferred Insurance Company

Progressive Security Insurance Company

Progressive Select Insurance Company

Progressive Specialty Insurance Company

Progressive West Insurance Company

United Financial Casualty Company - CT

New England Mutual Insurance Company

Quincy Mutual Fire Insurance Company

Republic Underwriters Insurance Company

Southern County Mutual Insurance Company

Republic Vanauard Insurance Company

Patrons Oxford Insurance Company

Republic Fire & Casualty Company

United Financial Casualty Company

**QUINCY MUTUAL GROUP** 

REPUBLIC GROUP, THE

Republic Hovds

Progressive Specialty Insurance - CT

Progressive Southeastern Insurance Company

Progressive Northwestern Insurance Company

Progressive Premier Insurance Company of Illinois

Progressive Universal Insurance Company of Illinois

Progressive Hawaii Insurance Corporation

Progressive Marathon Insurance Company

SAFE AUTO INSURANCE COMPANY **SAFETY GROUP** Progressive Group of Insurance Companies - CT

Safety Indemnity Insurance Company Safety Insurance Company Safety Property and Casualty Insurance Company

Southern Insurance Company

Southern Underwriters Insurance

RIDER INSURANCE COMPANY

Mt. Hawley Insurance Company

Rockingham Casualty Company

Rockingham Insurance Company

**RLI Insurance Company** 

Contractors Bondina Insurance Company

**ROCKINGHAM INSURANCE COMPANY** 

**RESPONSIVE AUTO INSURANCE COMPANY** 

### SAFEWAY INSURANCE GROUP

Safeway Insurance Company Safeway Insurance Company of Alabama Safeway Insurance Company of Georgia Safeway Insurance Company of Louisiana

SECURITY FIRST INSURANCE COMPANY

Selective Insurance Company of the Southeast

Peak Property and Casualty Insurance Corporation

Selective Way Insurance Company

SENTRY INSURANCE GROUP

Dairyland Insurance Company

Middlesex Insurance Company

Sentry Casualty Company

Sentry Lloyds of Texas

Patriot General Insurance Company

Sentry Insurance A Mutual Company

Viking County Mutual Insurance Company

**SFM MUTUAL INSURANCE COMPANY** 

Viking Insurance Company of Wisconsin

Sentry Select Insurance Company

SFM Mutual Insurance Company

**SELECTIVE INSURANCE GROUP** Mesa Underwriters Specialty Insurance Company (MUSIC)

Selective Auto Insurance Company of New Jersey Selective Insurance Company of America

Selective Insurance Company of New England SPRINGFIELD INSURANCE COMPANY Selective Insurance Company of New York Selective Insurance Company of South Carolina

### STAR CASUALTY INSURANCE COMPANY STARR COMPANIES

### Dairyland County Mutual Insurance Company of Texas STATE AUTOMOBILE INSURANCE COMPANIES

Beacon Lloyds Insurance Company Beacon National Insurance Company Bloominaton Compensation Insurance Company Farmers Casualty Insurance Company First Preferred Insurance Company Litchfield Mutual Fire Insurance Company Meridian Citizens Mutual Insurance Companies Meridian Security Insurance Company Mid-Plains Insurance Company

SFM Safe Insurance Company SFM Select Insurance Company

### **SHELTER INSURANCE COMPANIES**

American Shield Insurance Company Haulers Insurance Company, Inc. Shelter General Insurance Company Shelter Mutual Insurance Company Shelter Reinsurance Company

### SOMPO JAPAN INSURANCE, INC.

Sompo Japan Fire and Marine Insurance Company

### Sompo Japan Insurance Company of America

**SOUTHERN FARM BUREAU CASUALTY GROUP** Farm Bureau Mutual Insurance of Arkansas, Inc.

Florida Farm Bureau Casualty Insurance Company Florida Farm Bureau General Insurance Company Louisiana Farm Bureau Casualty Insurance Company Louisiana Farm Bureau Mutual Insurance Company Mississippi Farm Bureau Casualty Insurance Company Mississippi Farm Bureau Mutual Insurance Company Palmetto Casualty Insurance Company South Carolina Farm Bureau Insurance Company Southern Farm Bureau Casualty Insurance Company

### SOUTHERN FINANCIAL INSURANCE GROUP Capitol Preferred Insurance Company

Southern Farm Bureau Property Insurance Company

Southern Fidelity Insurance Company, Inc. Southern Fidelity Property and Casualty

STANDARD MUTUAL INSURANCE COMPANY

Starr Indemnity & Liability Company

# American Compensation Insurance Company

Milbank Insurance Company

Patrons Fire Insurance Company of Rhode Island Patrons Mutual Insurance Company of Connecticut Petrolla Insurance Plaza Insurance Company Provision State Insurance Company Rockhill Insurance Company State Auto Florida Insurance Company State Auto Insurance Company of Ohio State Auto Insurance Company of Wisconsin State Auto Property and Casualty Insurance Company State Automobile Mutual Insurance Company

### STATE COMPENSATION INSURANCE FUND OF CA

### STATE FARM GROUP

State Farm County Mutual Insurance Company of Texas State Farm Fire and Casualty Company State Farm Florida Insurance Company State Farm General Insurance Company State Farm Guaranty Insurance Company State Farm Indemnity Company State Farm Lloyds State Farm Mutual Automobile Insurance Company

### STILLWATER INSURANCE GROUP

Stillwater Insurance Company Stillwater Property and Casualty Insurance Company

STRICKLAND INSURANCE GROUP

Atlantic Casualty Insurance Company Coastal Casualty Insurance Company

### SUTTER INSURANCE COMPANY

### **SWISS RE GROUP**

Facility Insurance Corporation First Specialty Insurance Corporation North American Capacity Insurance Company North American Elite Insurance Company North American Specialty Insurance Company Swiss Reinsurance America Corporation Washington International Insurance Company Westport Insurance

### TEXAS FARM BUREAU MUTUAL GROUP

Farm Bureau County Mutual Insurance Company of Texas Texas Farm Bureau Casualty Insurance Company Texas Farm Bureau Mutual Insurance Company Texas Farm Bureau Underwriters (a reciprocal)

### **TOKIO MARINE GROUP**

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TM Specialty Insurance Company TNUS Insurance Company Tokio Marine & Nichido Fire Insurance Company Trans Pacific Insurance Company

### **TOPA INSURANCE GROUP** Topa Insurance Company

### TOWER HILL INSURANCE GROUP, LLC Omega Insurance Company Tower Hill Preferred Insurance Company

Tower Hill Prime Insurance Company Tower Hill Select Insurance Company Tower Hill Signature Insurance Company

### TOYOTA MOTOR INSURANCE COMPANY

### TRAVELERS COMPANIES, INC., THE

American Equity Insurance Company American Equity Specialty Insurance Company Automobile Insurance Company of Hartford, Connecticut, The Charter Oak Fire Insurance Company, The Commercial Guaranty Insurance Company Discover Specialty Insurance Company Discovery Property & Casualty Insurance Company Farminaton Casualty Company

Fidelity and Guaranty Insurance Company Fidelity and Guaranty Insurance Underwriters, Inc. First Floridian Auto and Home Insurance Company

Gulf Underwriters Insurance Company Northfield Insurance Company Northland Casualty Company

Northland Insurance Company

Phoenix Insurance Company, The Premier Insurance Company of Massachusetts. The Select Insurance Company

St. Paul Fire and Casualty Insurance Company St. Paul Fire and Marine Insurance Company

St. Paul Guardian Insurance Company

St. Paul Mercury Insurance Company

St. Paul Protective Insurance Company St. Paul Surplus Lines Insurance Company

Standard Fire Insurance Company, The TravCo Insurance Company

Travelers Casualty and Surety Company Travelers Casualty and Surety Company of America

Travelers Casualty Company, The Travelers Casualty Company of Connecticut Travelers Casualty Insurance Company of America Travelers Commercial Casualty Company

Travelers Commercial Insurance Company Travelers Commercial Lines (Division Stats)

Travelers Constitution State Insurance Company Travelers Excess and Surplus Lines Company

Tokio Marine America Insurance Company

Travelers Indemnity Company of Connecticut, The Travelers Indemnity Company, The Travelers Investigative Services (Division Stats) Travelers Lloyds Insurance Company, The

Travelers Home and Marine Insurance Company, The

Travelers Indemnity Company of America, The

Travelers Lloyds of Texas Insurance Company Travelers Personal Insurance Company Travelers Personal Lines (Division Stats)

Travelers Personal Security Insurance Company Travelers Property Casualty Company of America Travelers Property Casualty Insurance Company United States Fidelity and Guaranty Company

### TRI-STATE CONSUMER INSURANCE COMPANY UNION FIDELITY LIFE INSURANCE COMPANY

### **UNITED AUTOMOBILE INSURANCE GROUP**

Argus Fire & Casualty Insurance Company United Automobile Insurance Company United Midwest Insurance Company

### UNITED EQUITABLE GROUP

American Heartland Insurance Company United Equitable Insurance Company

### **UNITED P&C INSURANCE COMPANY**

### **UNITED SERVICES AUTOMOBILE ASSOCIATION**

Catastrophe Reinsurance Company United Services Automobile Association USAA Casualty Insurance Company USAA County Mutual Insurance Company USAA Garrison Property and Casualty Association USAA General Indemnity Company USAA Life Insurance Company USAA Texas Lloyds Company

### UNIVERSAL INSURANCE HOLDINGS, INC

American Platinum Property and Casualty Insurance

Universal Property and Casualty Insurance

### **UTICA FIRST INSURANCE COMPANY**

**WAWANESA INSURANCE GROUP** Wawanesa General Insurance Company Wawanesa Mutual Insurance Company

**WELLINGTON INSURANCE COMPANY** 

WESTERN GENERAL INSURANCE COMPANY

**WESTERN NATIONAL MUTUAL GROUP** American Freedom Insurance Company

Arizona Automobile Insurance Company Pioneer Specialty Insurance Company Umialik Insurance Company Western Home Insurance Company Western National Assurance Company Western National Mutual Insurance Company

### **WESTERN SERVICE CONTRACT GROUP AKA** PACIFIC SPECIALTY

Pacific Specialty Insurance Company Pacific Specialty Property Casualty Company

### WESTFIELD GROUP American Select Insurance Company

**Ohio Farmers Insurance Company** Old Guard Insurance Company Westfield Insurance Company

Westfield National Insurance Company

### WINDHAVEN INSURANCE COMPANY

### **WOODLANDS INSURANCE COMPANY, THE**

### WRC GROUP OF COMPANIES, THE

1st Auto & Casualty Insurance Company Wisconsin Reinsurance Corp.

### **ZURICH NORTH AMERICA**

American Guarantee and Liability Insurance Company American Zurich Insurance Company Assurance Company of America Colonial American Casualty and Surety Company Empire Fire and Marine Insurance Company Empire Indemnity Insurance Company Fidelity and Deposit Company of Maryland Marvland Casualty Company Northern Insurance Company of New York Steadfast Insurance Company Universal Underwriters Insurance Company Universal Underwriters of Texas Insurance Company Zurich American Insurance Company Zurich American Insurance Company of Illinois

## ASSOCIATE MEMBER COMPANIES

**ADVANTAGE OPCO, LLC** Advantage Rent A Car

AFN. LLC

ALLY FINANCIAL, INC.

**AVIS BUDGET GROUP** AVIS Rent A Car System, LLC

CARMAX BUSINESS SERVICES, LLC CarMax Auto Superstores, Inc.

COPART, INC. QCSA Holdinas, Inc.

COUNTY OF RIVERSIDE, P.S.I., THE

**ENTERPRISE HOLDINGS** 

Enterprise Rent-A-Car National Car Rental

Vanguard Car Rental USA, Inc. (includes Alamo Rent

FIRST GUARD INSURANCE COMPANY

FLEXDRIVE, LLC

**FOX RENT A CAR** 

**GRANADA INSURANCE COMPANY** 

HERTZ CORPORATION, THE

**GALPIN MOTORS, INC.** 

Dollar Thrifty Automotive Group, Inc. Hertz Claim Management Hertz Company, The

INDIANA FARM BUREAU GROUP

UFB Casualty Insurance Company United Farm Family Mutual Insurance Company

**INSURANCE AUTO AUCTIONS, INC.** 

**KEENAN AND ASSOCIATES AND REGENCY.** A DIVISION OF KEENAN

MANHEIM

MOTOR VEHICLE ACCIDENT INDEMNIFICATION CORPORATION (MVAIC)

**NATIONAL HERITAGE INSURANCE COMPANY** 

**NEW JERSEY PROPERTY-LIABILITY** INSURANCE GUARANTY ASSOCIATION

SIXT RENT-A-CAR

TURO, INC.

UNIVERSAL INSURANCE GROUP OF PUERTO RICO

Caribbean Alliance Insurance Company Universal Insurance Company (PR) Universal Insurance Company of North America Universal North America Insurance Company

## STRATEGIC PARTNERS

**BOAT HISTORY REPORT (BHR)** 

CARFAX

CYCLEVIN/BIGRIGVIN

CARCO GROUP, INC.

**DATADOT TECHNOLOGY USA** 

**EXPERIAN** INSTAVIN VINAUDIT.COM, INC.

INTERTEL

LEXISNEXIS

MVTRAC

PLATE LOCATE SAFELITE SOLUTIONS LLC SOCIAL INTELLIGENCE CORP.

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# FINANCIAL STATEMENTS

Years ended December 3

## STATEMENTS OF FINANCIAL POSITION

ASSETS	2016	2015
Current assets Investments	\$7,531,548 37,357,659	\$6,083,34 34,895,81
Property and equipment (net)	1,721,846	1,559,90
Other assets	113,902	114,642
TOTAL ASSETS	\$46,724,955	\$42,653,699
LIABILITIES AND NET ASSETS		
Current liabilities Capital lease obligation, net of current portion Other long-term liabilities Accrued post-retirement benefits	\$7,382,794 8,877 536,032 16,923,000	\$6,019,194 55,274 553,207 15,423,000
TOTAL LIABILITIES	24.850.703	22,050,67
Unrestricted Net Assets Temporarily Restricted Net Assets	21,874,252	20,585,412 17,612
TOTAL NET ASSETS TOTAL LIABILITIES AND NET ASSETS	21,874,252 \$46,724,955	20,603,024 \$42,653,699

These financial statements have been prepared by management in conformity with generally accepted accounting principles and include all adjustments which, in the opinion of management, are necessary to reflect a fair presentation. This presentation represents a summarization from audited financial statements.

# STATEMENTS OF ACTIVITIES

Years ended December 31

		rouns onded bocombor or,
REVENUES	2016	2015
Assessments and member services	\$49,529,088	\$48,065,252
Data related and strategic partnership	907,207	882,304
Investment dividends and interest	983,224	1,110,056
Net realized and unrealized gain (loss) on investments	1,539,230	(1,745,451)
Net assets released from restriction	24,049	_
Miscellaneous income	40,663	9,886
TOTAL REVENUES	\$53,023,461	\$48,322,047
EXPENSES		
Salaries	\$28,636,771	\$27,366,410
Retirement and employee benefits	8,460,978	9,457,251
Automobile operations	1,969,424	1,967,883
Dues and fees	1,908,562	1,910,885
Technical fees and services	1,616,791	1,373,727
Office expense	1,527,088	1,550,086
Travel and group meetings	1,246,813	843,330
Communications	787,298	825,865
nsurance	712,666	704,652
Computer and peripheral units	679,282	610,507
Other	2,791,948	2,714,355
TOTAL EXPENSES	\$50,337,621	\$49,324,951
Change in unrestricted net assets before post-retirement related changes other	2,685,840	(1,002,904)
than net periodic post-retirement costs		
Post-retirement related changes other	(1,397,000)	1,054,000
than net periodic post-retirement costs		
CHANGE IN UNRESTRICTED NET ASSETS	1,288,840	51,096
Restitution contribution	6,437	5,790
Net assets released from restriction	(24,049)	-
CHANGE IN TEMPORARILY RESTRICTED NET ASSETS	(17,612)	5,790
CHANGE IN NET ASSETS	1,271,228	56,886
Net assets, beginning of year	20,603,024	20,546,138
Net assets, end of year	\$21,874,252	\$20,603,024
•		

# NOTES TO FINANCIAL STATEMENTS

### **ASSESSMENT REVENUES**

The activities of the National Insurance Crime NICB provides certain healthcare and life insur-2016 and 2015, nine member organizations made benefit obligation of \$17,713,000 up approximately 55% of NICB's assessment and member service revenues, respectively.

### UNRESTRICTED NET ASSETS

Unrestricted net assets are not subject to donor- damages based upon various allegations arising imposed stipulations or time restrictions.

### TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets of \$0 and \$17,612, the organizations' liability insurance coverage, respectively, as of December 31, 2016 and 2015 management of NICB believes that the ultimate are available for the purpose of funding special liability for these matters, if any, will not have a material operations in support of law enforcement and adverse effect on the NICB financial statements. designated fraud-fighting activities.

### NICB PENSION PLAN

trust by transferring the plan assets to purchase 9, 1991, and reaffirmed in 2001, stating that it a group annuity contract on May 19, 2015. The qualifies as a not-for-profit corporation as described annuity cost at contract date was \$27,726,364 in Section 501(c)(4) of the Internal Revenue Code which includes annuity purchase price and (IRC) and, as such, is exempt from federal income contingency assessment, and market value of assets taxes on related income pursuant to Section 501(a) at \$24,321,331, requiring a payment to the Pension of the IRC. NICB continues to qualify as a not-for-Plan for Insurance Organizations of \$3,405,033 to profit corporation under Section 501(c)(4). fully fund the annuity. Recognizing the liability of \$1,308,045 at the contract date, the net expense incurred in 2015 was \$2,096,988. The group annuity contract transaction resulted in no future pension obligations to the NICB.

### NICB POST-RETIREMENT PLAN

Bureau ("NICB"), conducted principally in the ance benefits for retired employees. Employees United States, are financed through assessments hired prior to April 1, 2004 are eligible to receive of its member insurance carriers. Such assessments this benefit. The NICB Post-Retirement Plan is are determined according to a formula based upon unfunded. As of December 31, 2016, recognition of gross premiums for certain lines of business written by the net unfunded status of the NICB Post-Retirement member companies and annual verification received Plan resulted in current liabilities of \$790,000 and from them. During the years ended December 31, non-current liabilities of \$16,923,000 for a total

### LITIGATION

NICB has been named as a defendant in certain lawsuits wherein the plaintiffs seek to recover from certain of these organizations' investigations. After considering the merits of these actions and the opinions of outside counsel, together with

### TAX STATUS

NICB has received a favorable determination letter NICB redeemed its investment in the master from the Internal Revenue Service dated September

# **PROGRAM SERVICES**

Tears ended becein		
DATA ANALYTICS	2016	2015
Strategic	\$2,999,399	\$2,866,639
Tactical	1,955,934	1,940,241
Information aggregation and analysis	1,979,530	1,984,896
TOTAL DATA ANALYTICS	6,934,863	6,791,776
INVESTIGATIONS		
Domestic vehicle recovery	\$4,078,114	\$4,131,008
Repatriation	1,646,975	1,588,212
Major cases - vehicle	2,212,262	2,386,824
Major cases - property and casualty	3,441,217	3,521,935
Field investigations	5,594,780	5,806,686
Commercial fraud	1,109,904	1,167,491
Major medical fraud task forces	10,315,203	9,736,242
Digital intelligence	570,503	
Law enforcement assistance	4,049,208	4,132,354
TOTAL INVESTIGATIONS	33,018,166	32,470,752
TRAINING		
Member company training	\$1,033,477	\$1,078,241
Law enforcement training	465,906	443,437
Internal training	443,558	444,536
NICTA	161,207	156,322
TOTAL TRAINING	2,104,148	2,122,536
LEGISLATIVE ADVOCACY	1,420,493	1,448,752
PUBLIC AWARENESS	1,108,112	1,186,065
TOTAL PROGRAM SERVICES	44,585,782	44,019,881
ADMINISTRATIVE AND GENERAL	5,751,839	5,305,070
TOTAL FUNCTIONAL EXPENSES	\$50,337,621	\$49,324,951

# BOARD OF GOVERNORS

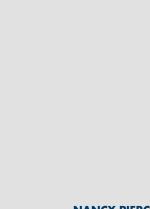


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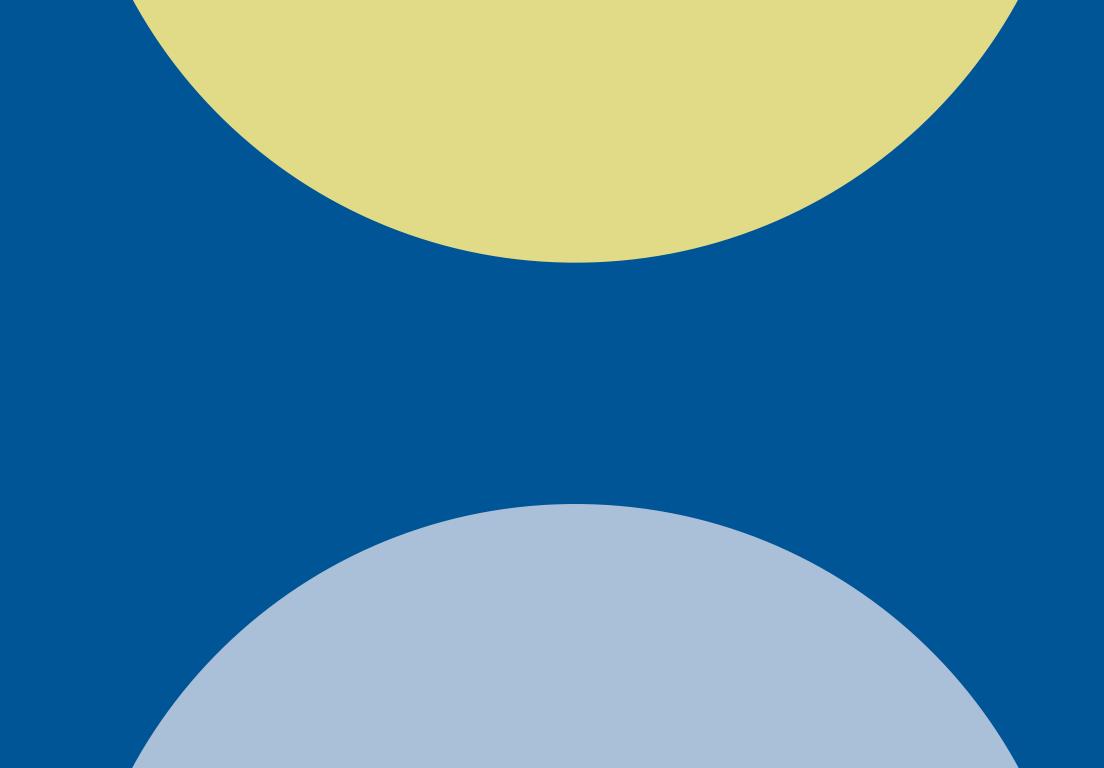






If you suspect insurance fraud, call the NICB Hotline:

1.800.TEL.NICB





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